Interim separate financial statements

30 June 2016

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### **GENERAL INFORMATION**

### THE COMPANY

Investment and Trading of Real Estate Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No. 4103000250 issued by the Department of Planning and Investment of Ho Chi Minh City on 28 December 2000, as amended. The Company has emerged from the equitization of Investment and Trading of Real Estate Company, which was a wholly owned subsidiary of Saigon Real Estate Corporation.

The Company was listed on the Ho Chi Minh Stock Exchange with trading code ITC in accordance with the Decision No. 115/QD-SGDHCM issued by the Ho Chi Minh Stock Exchange on 24 September 2009.

The current principal activities of the Company are to invest and trade real estate properties and provide related services; to execute civil construction works, and industrial projects and interior decoration; to construct infrastructure of urban areas, site levelling, bridges and roads and water drainage system; to invest in construction of public projects; and to provide real estate brokerage, and real estate trading centre and management.

The Company's head office is located at 18 Nguyen Binh Khiem Street, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam.

### **BOARD OF DIRECTORS**

Members of the Board of Directors during the period and at the date of this report are:

Mr Nguyen Thuc Quang
Mr Truong Minh Thuan
Mr Nguyen Manh
Mr Nguyen Manh
Mr Tran Huu Khanh
Ms Duong Thanh Thuy
Member

Ms Duong Thanh Thuy Member resigned on 11 May 2016
Ms Dang Thi Ngoc Tuyen Member appointed on 11 May 2016

### **BOARD OF SUPERVISION**

Members of the Board of Supervision during the period and at the date of this report are:

Ms Phan Thi Hong Lien Head
Mr Le Quang Son Member
Ms Ho Thi Luu Member

### MANAGEMENT

Members of the Management during the period and at the date of this report are:

Mr Truong Minh Thuan General Director
Mr Doan Huu Chi Deputy General I

Deputy General Director cum Chief Accountant

### LEGAL REPRESENTATIVE

The legal representative of the Company during the period and at the date of this report is Mr. Truong Minh Thuan.

### **AUDITORS**

The auditor of the Company is Ernst & Young Vietnam Limited

### REPORT OF MANAGEMENT

Management of Investment and Trading of Real Estate Joint Stock Company ("the Company") is pleased to present its report and the interim separate financial statements of the Company for the six-month period ended 30 June 2016.

### MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE INTERIM SEPARATE FINANCIAL STATEMENTS

Management is responsible for the interim separate financial statements of each financial period which give a true and fair view of the interim separate financial position of the Company and of the interim separate results of its operations and its interim separate cash flows for the period. In preparing those interim separate financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim separate financial statements; and
- prepare the interim separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the interim separate financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying interim separate financial statements.

### STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying interim separate financial statements give a true and fair view of the interim separate financial position of the Company as at 30 June 2016 and of the interim separate results of its operations and its interim separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim separate financial statements.

The Company has a subsidiary as disclosed in Note 12.1. The Company prepared these interim separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular No. 155/2015/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Company prepared the interim consolidated financial statements of the Company and its subsidiary for the six-month period ended 30 June 2016.

Users of the interim separate financial statements should read them together with the said interim consolidated financial statements in order to obtain full information on the interim consolidated financial position, interim consolidated results of operations and interim consolidated cash flows of the Group as a whole.

For and on behalf of management:

Fruong Minh Thuan General Director

ĐẦU TƯ - KINH DI

Ho Chi Minh City, Vietnam

26 August 2016



Ernst & Young Vietnam Limited 28th Floor, Bitexco Financial Tower 2 Hai Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam Tel: +84 8 3824 5252 Fax: +84 8 3824 5250 ev.com

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Reference: 60792124/18590793/LR

### REPORT ON REVIEW OF INTERIM SEPARATE FINANCIAL STATEMENTS

To: The Shareholders of Investment and Trading of Real Estate Joint Stock Company

We have reviewed the accompanying interim separate financial statements of Investment and Trading of Real Estate Joint Stock Company ("the Company"), as prepared on 26 August 2016 and set out on pages 5 to 36 which comprise the interim separate balance sheet as at 30 June 2016, the interim separate income statement and the interim separate cash flow statement for the six-month period then ended and the notes thereto.

### Management's responsibility

The Company's management is responsible for the preparation and fair presentation of the interim separate financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim separate financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of interim separate financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' responsibility

Our responsibility is to express a conclusion on the interim separate financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements No. 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity.

A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim separate financial statements do not give a true and fair view, in all material respects, of the interim separate financial position of the Company as at 30 June 2016, and of the interim separate results of its operations and its interim separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim separate financial statements.

### Emphasis of matter

We draw attention to Note 2.1 of the interim separate financial statements. The Company prepared the interim consolidated financial statements of the Company and its subsidiary for the six-month period ended 30 June 2016 in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim consolidated financial statements. We have reviewed these interim consolidated financial statements and our review report dated 26 August 2016 has expressed an unqualified conclusion.

Our review conclusion on the interim separate financial statements is not modified in respect of this matter.

### Ernst & Young Vietnam Limited

Deputy General Director

Audit Practicing Registration Certificate

No. 1891-2013-004-1

Ho Chi Minh City, Vietnam

26 August 2016

### INTERIM SEPARATE BALANCE SHEET as at 30 June 2016

Code	AS	SETS	Notes	30 June 2016	31 December 201
100	A.	CURRENT ASSETS		2,716,152,853,189	1,915,988,503,213
110	I.	Cash and cash equivalents	4	43,915,344,309	7,604,917,673
111		1. Cash		21,915,344,309	7,604,917,67
112		2. Cash equivalents		22,000,000,000	7,004,517,07
130	II.	Current accounts receivable		181,264,828,712	285,801,611,11
131		Short-term trade receivables	5	42,432,885,736	61,281,982,28
132		2. Short-term advances to suppliers	6	117,666,627,994	202,980,983,63
136 137		<ol> <li>Other short-term receivables</li> <li>Provision for doubtful long-term</li> </ol>	7	21,573,314,982	21,538,645,19
		receivables	5	(408,000,000)	
140	<i>III.</i>		8	2,487,543,631,676	1,620,929,356,41
141		1. Inventories		2,501,201,063,929	1,634,586,788,66
149		2. Provision for obsolete inventories		(13,657,432,253)	(13,657,432,253
<b>150</b> 151	IV.	Other current assets  1. Short-term prepaid expenses		3,429,048,492	1,652,618,01
152		Value-added tax deductible		1,780,876,117	4,445,64
153		3. Tax and other receivables from			4,445,04
		the State	16	1,648,172,375	1,648,172,37
200	B.	NON-CURRENT ASSETS		424,842,589,322	435,473,109,09
210	I.	Long-term receivables	1964	11,190,561,358	18,161,561,35
211		Long-term trade receivables	5	4,102,346,579	5,090,346,57
216 219		<ol> <li>Other long-term receivables</li> <li>Provision for doubtful long-term</li> </ol>	7	13,908,961,607	20,503,961,60
210		receivables	5, 7	(6,820,746,828)	(7,432,746,828
220	11.	Fixed assets		52,513,509,527	53,175,063,40
221		<ol> <li>Tangible fixed assets</li> </ol>	9	14,940,431,277	15,601,985,15
222		Cost	-e://0	35,936,166,201	35,936,166,20
223		Accumulated depreciation		(20,995,734,924)	(20,334,181,050
227		Intangible assets	10	37,573,078,250	37,573,078,25
228 229		Cost		37,610,778,250	37,610,778,25
		Accumulated amortisation	- Million Co.	(37,700,000)	(37,700,000
230	<i>III</i> .	Investment properties	11	51,196,187,611	53,569,091,71
231		1. Cost		68,735,940,184	70,129,673,28
232		Accumulated depreciation		(17,539,752,573)	(16,560,581,574
	IV.	Long-term investments	12	309,346,058,574	309,375,696,09
251   252		Investment in a subsidiary	12.1	34,000,000,000	34,000,000,00
252		<ol> <li>Investments in associates</li> <li>Investments in other entities</li> </ol>	12.2	239,448,938,645	239,448,938,64
254		Provision for diminution in value	12.3 12.2,	47,755,320,000	47,755,320,00
		of long-term investments	12.3	(11,858,200,071)	(11,828,562,552
260	V.	Other long-term assets		596,272,252	1,191,696,52
261		Long-term prepaid expenses		-	552,166,45
262		Deferred tax assets	26.2	596,272,252	639,530,07
270	TO	ΓAL ASSETS		3,140,995,442,511	2,351,461,612,300

INTERIM SEPARATE BALANCE SHEET (continued) as at 30 June 2016

Code	BESOURCES.			VN
Code	RESOURCES	Notes	30 June 2016	31 December 201:
300	C. LIABILITIES		1,640,775,467,032	853,143,320,396
310	I. Current liabilities		904,599,643,853	533,851,391,204
311 312	<ol> <li>Short-term trade payables</li> <li>Short-term advances from</li> </ol>	14	391,228,218,865	89,517,259,217
040	customers	15	113,241,166,976	55,597,495,81
313 315	<ol> <li>Statutory obligations</li> <li>Short-term accrued</li> </ol>	16	26,125,548,842	27,050,828,940
318	expenses 5. Short-term unearned	17	20,481,625,626	12,637,820,69
240	revenues		700,523,087	1,968,760,641
319	<ol><li>Other short-term payables</li></ol>	18	149,332,037,370	149,571,257,560
320	7. Short-term loan	19	203,490,523,087	197,507,968,344
<b>330</b> 332	<ul><li>II. Non-current liabilities</li><li>1. Long-term advances from</li></ul>		736,175,823,179	319,291,929,192
336	customers 2. Long-term unearned	15	143,210,918,479	151,089,678,479
	revenues		5,462,272,538	5,462,272,538
338	3. Long-term loans	19	583,566,270,409	158,964,595,326
342	<ol><li>Long-term provisions</li></ol>		3,936,361,753	3,775,382,849
400	D. OWNERS' EQUITY		1,500,219,975,479	1,498,318,291,910
410	I. Capital	20	1,500,219,975,479	1,498,318,291,910
411	<ol> <li>Share capital</li> </ol>		690,866,880,000	690,866,880,000
411a	<ul> <li>Shares with voting rights</li> </ul>	3	690,866,880,000	690,866,880,000
412	<ol><li>Share premium</li></ol>		748,683,126,824	974,114,436,600
415	<ol><li>Treasury shares</li></ol>		(9,825,117,611)	(9,825,117,611)
418	<ol><li>Investment and</li></ol>			
	development fund		57,548,003,887	57,548,003,887
421 421a	<ul><li>5. Accumulated losses</li><li>- Accumulated losses by</li></ul>		12,947,082,379	(214,385,910,966)
421b	the end of prior period - Profit for the current		11,045,398,810	(222,230,287,201)
	period		1,901,683,569	7,844,376,235
440	TOTAL LIABILITIES AND OWNERS' EQUITY		3,140,995,442,511	2,351,461,612,306

Pham Van Khanh

Preparer

Doan Huu Chi **Chief Accountant** 

Truong Minh Thuan General Director

26 August 2016

INTERIM SEPARATE INCOME STATEMENT for the six-month period ended 30 June 2016

VND

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Code	ITE	EMS	Notes	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
01	1.	Revenue from sale of goods and rendering of services	21.1	68,986,981,150	103,987,332,083
02	2.	Deductions		-	
10	3.	Net revenue from sale of goods and rendering of services	21.1	68,986,981,150	103,987,332,083
11	4.	Cost of goods sold and services rendered	22	(56,294,808,227)	(80,068,346,050)
20	5.	Gross profit from sale of goods and rendering of services		12,692,172,923	23,918,986,033
21	6.	Finance income	21.2	657,463,827	751,826,427
22 23	7.	Finance expenses In which: Interest expense	23	(3,098,643,416) (3,063,043,601)	<b>(7,849,478,718)</b> <i>(7,849,478,718)</i>
25	8.	Selling expenses	24	(217,877,094)	(1,386,636,151)
26	9.	General and administration expenses	24	(8,234,667,672)	(6,855,958,800)
30	10.	Operating profit		1,798,448,568	8,578,738,791
31	11.	Other income	25	1,167,829,902	1,157,903,223
32	12.	Other expenses	25	(1,021,337,082)	(6,421,894,063)
40	13.	Other profit (loss)	25	146,492,820	(5,263,990,840)
50	14.	Accounting profit before tax		1,944,941,388	3,314,747,951
52	15.	Deferred income tax expense	26.2	(43,257,819)	(187,002,808)
60	16.	Net profit after tax		1,901,683,569	3,127,745,143

Pham Van Khanh Preparer Doan Huu Chi Chief Accountant Trueng Minh Thuan General Director

### INTERIM SEPARATE CASH FLOW STATEMENT for the six-month period ended 30 June 2016

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				VN
Code	ITEMS	Notes	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	Profit before tax Adjustments for:		1,944,941,388	3,314,747,951
02	Depreciation of fixed assets and investment properties and amortisation			
03	of intangible assets Provisions	9, 11	2,003,095,488 (174,362,481)	2,114,454,327
05 06	Profits from investing activities Interest expense	23	(3,468,601,337) 3,063,043,601	(631,826,427) 7,849,478,718
08	Operating profit before changes in working capital		2 200 440 000	
09 10 11 12	Decrease (increase) in receivables (Increase) decrease in inventories Increase (decrease) in payables		3,368,116,659 111,716,228,038 (866,614,275,261) 357,559,366,918	<b>12,646,854,569</b> (11,840,312,853) 41,245,397,133 (4,271,289,905)
14 16	Increase in prepaid expenses Interest paid Other cash inflows from operating		(1,228,709,662) (3,574,493,709)	(13,667,989,565)
	activities		-	493,484,518
20	Net cash (used in) from operating activities		(398,773,767,017)	24,606,143,897
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
22	Proceeds from disposals of fixed assets and other long-term assets		3,842,500,000	_
27	Interest and dividends received		657,463,827	713,026,427
30	Net cash flows from investing activities		4,499,963,827	713,026,427
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
33 34	Drawdown of borrowings Repayment of borrowings		450,671,361,029 (20,087,131,203)	17,863,717,203 (22,743,767,795)
40	Net cash flows from (used in) financing activities		430,584,229,826	(4,880,050,592)
50	Net increase in cash for the period		36,310,426,636	20,439,119,732
60	Cash and cash equivalents at beginning of the period		7,604,917,673	8,701,151,916
70	Cash and cash equivalents at end of the period	4	43,915,344,309	<sup>2</sup> 6-29,140,271,648

Pham Van Khanh Preparer

Doan Huu Chi Chief Accountant Truong Minh Thuan General Director

### CORPORATE INFORMATION

Investment and Trading of Real Estate Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No. 4103000250 issued by the Department of Planning and Investment of Ho Chi Minh City on 28 December 2000, as amended. The Company has emerged from the equitization of Investment and Trading of Real Estate Company, which was a wholly owned subsidiary of Saigon Real Estate Corporation.

The Company was listed on the Ho Chi Minh Stock Exchange with trading code ITC in accordance with the Decision No. 115/QD-SGDHCM issued by the Ho Chi Minh Stock Exchange on 24 September 2009.

The current principal activities of the Company are to invest and trade real estate properties and provide related services; to execute civil construction works and industrial projects and interior decoration; to construct infrastructure of urban areas, site levelling, bridges and roads and water drainage system; to invest in construction of public projects; and to provide real estate brokerage, and real estate trading centre and management.

The Company's head office is located at 18 Nguyen Binh Khiem Street, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam.

The number of the Company's employees as at 30 June 2016 was 107 (31 December 2015: 110).

### 2. BASIS OF PREPARATION

### 2.1 Accounting standards and system

The interim separate financial statements of the Company, expressed in Vietnam dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System, Vietnamese Accounting Standard No. 27 - Interim Financial Reporting and other Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying interim separate financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

The Company has a subsidiary as disclosed in Note 12.1. The Company prepared these interim separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular No. 155/2015/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Company prepared the interim consolidated financial statements of the Company and its subsidiary ("the Group") for the six-month period ended 30 June 2016.

Users of the interim separate financial statements should read them together with the said interim consolidated financial statements in order to obtain full information on the interim consolidated financial position, interim consolidated results of operations and interim consolidated cash flows of the Group as a whole.

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 2. BASIS OF PREPARATION (continued)

### 2.2 Applied accounting documentation system

The Company's applied accounting documentation system is the Journal Voucher system.

### 2.3 Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 1 January and ends on 31 December.

### 2.4 Accounting currency

The interim separate financial statements are prepared in VND which is also the Company's accounting currency.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly-liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

### 3.2 Inventories

### Inventory property

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory property and is measured at the lower of cost and net realisable value.

### Cost includes:

- Freehold and leasehold rights for land:
- Amounts paid to contractors for construction; and
- Borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Net realizable value is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date and discounted for the time value of money if material, less costs to completion and the estimated costs of sale.

The cost of inventory property recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

### Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of raw materials, finished goods, and other inventories owned by the Company, based on appropriate evidence of impairment available at the interim separate balance sheet date.

Increases and decreases to the provision balance are recorded into the cost of goods sold account in the interim separate income statement.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.3 Receivables

Receivables are presented in the interim separate financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases and decreases to the provision balance are recorded as general and administrative expense in the interim separate financial statements.

### 3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the interim separate income statement as incurred.

When tangible fixed assets are sold or retired, and any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim separate income statement.

### 3.5 Intangible assets

Intangible assets are stated at cost less accumulated amortisation.

The cost of an intangible asset comprises of its purchase price and any directly attributable costs of preparing the intangible asset for its intended use.

Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the interim separate income statement as incurred.

When intangible assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim separate income statement.

### Land use rights

Land use rights are recorded as an intangible asset on the interim separate balance sheet as the Company obtained the land use right certificate prior to 2003 according to Circular No. 45/2013/TT-BTC issued by the Ministry of Finance on 25 April 2013 guiding the management, use and depreciation of fixed assets. The costs of land use rights comprise all directly attributable costs of bringing the land to the condition available for its intended use and is not amortised given indefinite useful life.

### 3.6 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures	10 - 25 years
Machinery and equipment	2 – 10 years
Means of transportation	5 – 10 years
Office equipment	3 – 5 years
Computer software	3 years

The useful life of the fixed assets and depreciation and amortisation rates are reviewed periodically to ensure that the method and the period of the depreciation and amortisation are consistent with the expected pattern of economic benefits that will be derived from the use of fixed assets.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.7 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation. Investment properties held for capital appreciation are not depreciated but subject to impairment review.

Subsequent expenditure relating to an investment property that has already been recognized is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Company.

Depreciation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Apartment and houses

25 - 50 years

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the interim separate income statement in the period of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

### 3.8 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the period in which they are incurred, except to the extent that they are capitalized as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset.

### 3.9 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the interim separate balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.10 Investment

Investment in a subsidiary

Investment in a subsidiary over which the Company has control are carried at cost.

Distributions from accumulated net profits of the subsidiary arising subsequent to the date of acquisition are recognised in the interim separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Investments in associates

Investments in associates over which the Company has significant influence are carried at cost.

Distributions from accumulated net profits of the associates arising subsequent to the date of acquisition are recognised in the interim separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Investments in other entities

Investments in other entities are stated at their acquisition costs.

Provision for diminution in value of investments

Provision is made for any diminution in value of the investments at the balance sheet date in accordance with the guidance under Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance. Increases and decreases to the provision balance are recorded as finance expense in the interim separate income statement.

### 3.11 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

### 3.12 Accrual for severance pay

The severance pay to employee is accrued at the end of each reporting period for all employees who have been in service for more than 12 months up to the balance sheet date at the rate of one-half of the average monthly salary for each year of service up to 31 December 2008 in accordance with the Labour Code, the Law on Social Insurance and related implementing guidance. The average monthly salary used in this calculation will be revised at the end of each reporting period following the average monthly salary of the 6-month period up to the reporting date. Increase or decrease to the accrued amount other than actual payment to employee will be taken to the interim separate income statement.

This accrued severance pay is used to settle the termination allowance to be paid to employee upon termination of their labour contract following Article 48 of the Labour Code.

### 3.13 Treasury shares

Own equity instruments which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss upon purchase, sale, issue or cancellation of the Company's own equity instruments.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.14 Appropriation of net profit

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Company maintains the following reserve funds which are appropriated from the Company's net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting.

Investment and development fund

This fund is set aside for use in the Company's expansion of its operation or of in-depth investments.

Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the interim separate balance sheet.

### 3.15 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

### Construction contract

Where the outcome of a construction contract can be estimated reliably, revenue and costs are recognised by reference to the amount of work completed and certified by customers at the balance sheet date. Variations in contract work, claims and incentive payments are included to the extent that they have been agreed with the customers.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that it is probable will be recoverable. Contract costs are recognised as expense in the period in which they are incurred.

### Rental income

Rental income arising from operating leases is accounted for on a straight line basis over the term of the lease. Advance from customers is recognised as unearned revenue in interim separate financial statement.

### Sale of completed property

A property is regarded as sold when the significant risks and returns have been transferred to the buyer, which is normally on unconditional exchange of contracts. For conditional exchanges, sales are recognized only when all the significant conditions are satisfied.

### Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

### Dividends

Income is recognised when the Company's entitlement as an investor to receive the dividend is established.

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.16 Taxation

### Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the interim separate income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to off-set current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

### Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the interim separate income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity or when the Company intends either to settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

### 4. CASH AND CASH EQUIVALENTS

		VND
	30 June 2016	31 December 2015
Cash on hand	5,786,972,497	2,983,228,632
Cash in banks	16,128,371,812	4,621,689,041
Cash equivalents	22,000,000,000	<u> </u>
TOTAL	43,915,344,309	7,604,917,673

Cash equivalents represent short-term bank deposits with original maturities of less than three months and earn interest at the rate ranging from 4% to 5.1% per annum.

### 5. TRADE RECEIVABLES

		VND
	30 June 2016	31 December 2015
Short-term	42,432,885,736	61,281,982,280
Trade receivables from other parties	42,275,082,736	61,124,179,280
<ul> <li>Hush Creative Company Limited</li> </ul>	9,345,000,000	27,112,500,000
<ul> <li>Thai Duong Joint Stock Company</li> </ul>	8,100,000,000	8,100,000,000
- Other customers	24,830,082,736	25,911,679,280
Trade receivables from a related party (Note 27)	157,803,000	157,803,000
Long-term	4,102,346,579	5,090,346,579
Trade receivables from other parties	4,102,346,579	5,090,346,579
TOTAL	46,535,232,315	66,372,328,859
Provision for doubtful short-term receivables	(408,000,000)	-
Provision for doubtful long-term receivables	(4,102,346,579)	(4,714,346,579)
Details of trade receivables are as below:		
		VND
	30 June 2016	31 December 2015
Receivables from sales of land lots		
and apartments (*)	30,099,041,749	48,980,504,677
Receivables from provision of		
construction services	12,355,010,946	12,482,711,746
Others	4,081,179,620	4,909,112,436
TOTAL	46,535,232,315	66,372,328,859

(\*) Receivables from sale of land lots and apartments mainly represent the remaining 5%
 - 10% of the contract price pending for the completion of the legal procedure to hand over ownership rights to the customers. Details by projects are as follows:

	VND
30 June 2016	31 December 2015
12,430,330,558	12,838,076,486
9,345,000,000	27,112,500,000
2,818,590,824	2,818,590,824
	3,271,787,367
	2,755,668,000
	138,102,000
45,780,000	45,780,000
30,099,041,749	48,980,504,677
	12,430,330,558 9,345,000,000 2,818,590,824 2,818,468,367 2,502,770,000 138,102,000 45,780,000

39,949,705,193

2,092,901,607

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 6. SHORT-TERM ADVANCES TO SUPPLIERS

7.

Other parties

Related parties (Note 27)

Short-term advances to suppliers represent non-interest bearing advances to subcontractors related to the following real estate projects:

		VND
	30 June 2016	31 December 2015
People's Committee of Dak Nong province-		
Thien Phu, Dak Nong project Long Binh Joint Stock Company-	20,000,000,000	20,000,000,000
Long Binh project, District 9	19,899,197,600	19,899,197,600
Sai gon Vien Dong Limited Company – 6B Project – Lot No.7 Land use fee for Terra Royal Project advance to the Finance Department of	12,927,603,431	12,927,603,431
Ho Chi Minh City		100,000,000,000
Other suppliers	36,842,019,254	38,231,631,516
Related parties (Note 27)	27,997,807,709	11,922,551,090
TOTAL	117,666,627,994	202,980,983,637
OTHER RECEIVABLES		
		VND
	30 June 2016	31 December 2015
Short-term Advances to suppliers of real estate	21,573,314,982	21,538,645,193
project (*) Saigon Cho Lon Investment & Real	14,800,000,000	12,800,000,000
Estate Joint Stock Company	8,000,000,000	8,000,000,000
May Thang Long Joint Stock Company	6,800,000,000	4,800,000,000
Others	6,773,314,982	8,738,645,193
Long-term Advances to suppliers of real estate	13,908,961,607	20,503,961,607
project (*) Saigon Cho Lon Investment & Real	9,250,000,000	16,050,000,000
Estate Joint Stock Company	4,850,000,000	8,850,000,000
May Thang Long Joint Stock Company	4,400,000,000	7,200,000,000
Interest income	1,997,901,607	1,792,901,607
Others	2,661,060,000	2,661,060,000
TOTAL	35,482,276,589	42,042,606,800
Provision for doubtful long-term receivables	(2,718,400,249)	(2,718,400,249)
In which:		

<sup>(\*)</sup> The management decided to cease the Company's investment in the real estate projects of those entities. Therefore, the advance paid to these entities in prior years were agreed to be reimbursed to the Company according to the relevant documents.

33,484,374,982

1,997,901,607

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 8. INVENTORIES

Inventories represent costs incurred for the following on-going real estate and construction projects in process:

				AND
	30 June 2016	2016	31 December 2015	er 2015
	Cost	Provision	Cost	Provision
Long Thoi - Nha Be Project (i)	1,120,419,868,581	ı	1,060,646,484,994	•
Terra Royal Project (ii)	1,035,074,308,785	ı	232,923,170,701	E
6A Project	130,086,519,645	ı	130,086,519,645	ĸ
Long Phuoc, District 9 Project (iii)	115,974,275,419	ı	114,962,332,919	•
Binh Trung Dong - District 2 Project	28,848,790,056	t	28,848,790,056	•
Lot 6, 7 & 8 - 6B Project	22,439,433,515	ı	21,829,316,243	
Others	48,357,867,928	(13,657,432,253)	45,290,174,110	(13,657,432,253)
TOTAL	2,501,201,063,929	(13,657,432,253)	1,634,586,788,668	(13,657,432,253)

- Land use right of 475,085 square meters on total land of 525,177 square meters of Long Thoi, Nha Be District project was pledged to obtain the oan from Vietnam Bank for Agriculture and Rural Development and Ho Chi Minh City Development Joint Stock Commercial Bank (Note 19). 3
- Land use right at No. 106 Ly Chinh Thang Street, District 3 was pledged to obtain the loan from Ho Chi Minh City Development Joint Stock Commercial bank (Note 19). 3
- Land use right of 151,741.4 square meters on total land of 153,660 square meters of Long Phuoc, District 9 project was pledged to obtain the loan from Vietnam Bank for Agriculture and Rural Development and Gia Dinh Development Investment Corporation (Note 19). (iii)

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Investment and Trading of Real Estate Joint Stock Company

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### TANGIBLE FIXED ASSETS

					ONA
	Buildings and structures	Machinery and equipment	Means of transportation	Office equipment	Total
Cost:					
As at 31 December 2015 and 30 June 2016	30,007,311,638	378,456,812	4,254,115,509	1,296,282,242	35,936,166,201
In which: Fully depreciated	4,320,356,986	378,456,812	1,398,002,329	1,246,191,333	7,343,007,460
Accumulated depreciation:					
As at 31 December 2015 Depreciation for the period	15,498,031,935 513,739,116	378,456,812	3,174,767,621 142,805,664	1,282,924,682 5,009,094	20,334,181,050 661,553,874
As at 30 June 2016	16,011,771,051	378,456,812	3,317,573,285	1,287,933,776	20,995,734,924
Net carrying amount:					
As at 31 December 2015	14,509,279,703	1	1,079,347,888	13,357,560	15,601,985,151
As at 30 June 2016	13,995,540,587	1	936,542,224	8,348,466	14,940,431,277

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 10. INTANGIBLE ASSET

			VND
	Indefinite land use rights (*)	Computer software	Total
Cost:			
As at 31 December 2015 and 30 June 2016	37,573,078,250	37,700,000	37,610,778,250
In which: Fully amortised	-	37,700,000	37,700,000
Accumulated amortisation:			
As at 31 December 2015 and 30 June 2016		37,700,000	37,700,000
Net carrying amount:			
As at 31 December 2015 and 30 June 2016	37,573,078,250	<u> </u>	37,573,078,250

<sup>(\*)</sup> Land use rights at No. 16 Nguyen Dinh Chieu Street, Da Kao Ward, District 1 and No. 20 Nguyen Binh Khiem Street, Da Kao Ward, District 1 with carrying value of VND 26,471,477,820 and VND 11,101,600,430, respectively, were pledged to obtain the loans from commercial banks (Note 19).

### 11. INVESTMENT PROPERTIES

			VND
	Apartment (*)	Houses	Total
Cost:			
As at 31 December 2015 Disposal	68,470,813,453 (1,393,733,105)	1,658,859,836	70,129,673,289 (1,393,733,105)
As at 30 June 2016	67,077,080,348	1,658,859,836	68,735,940,184
In which: Fully depreciated	-	1,658,859,836	1,658,859,836
Accumulated depreciation:			
As at 31 December 2015 Depreciation for the period Disposal	14,901,721,738 1,341,541,614 (362,370,615)	1,658,859,836	16,560,581,574 1,341,541,614 (362,370,615)
As at 30 June 2016	15,880,892,737	1,658,859,836	17,539,752,573
Net carrying amount:			
As at 31 December 2015	53,569,091,715		53,569,091,715
As at 30 June 2016	51,196,187,611	<u>-</u>	51,196,187,611

### 11. INVESTMENT PROPERTIES (continued)

The fair value of the investment properties had not yet been formally assessed and determined as at 30 June 2016. However, given that these properties are currently leased out and income generating, it is management's assessment that these properties' market values are still higher than their carrying value at the balance sheet date.

(\*) Land use right and associated assets of An Khang apartment, An Phu An Khanh Town, An Phu Ward, District 2, Ho Chi Minh City were pledged to obtain the loan from Lien Viet Post Joint Stock Commercial Bank (Note 19).

Land use right and associated assets at No. 531 Nguyen Duy Trinh Street, Binh Trung Dong Ward, District 2 were pledged to obtain the loans from Vietnam Bank for Agriculture and Rural Development (Note 19).

### Additional disclosures:

The rental income and operating expenses relating to investment properties were presented as follows:

		VND
	For the six-month period ended	For the six-month period ended
	30 June 2016	30 June 2015
Rental income from investment properties Direct operating expenses of investment properties	4,514,634,530	4,762,228,483
that generated rental income during the period	2,503,201,603	2,196,486,059

### 12. LONG-TERM INVESTMENTS

		VIVD
30 June 201	6 31 De	cember 2015

Investment in a subsidiary	34,000,000,000	34,000,000,000
Investments in associates	239,448,938,645	239,448,938,645
Investments in other entities	47,755,320,000	47,755,320,000
Provision for long-term investments	(11,858,200,071)	(11,828,562,552)
TOTAL	309,346,058,574	309,375,696,093

### 12.1 Investment in a subsidiary

Investment in a subsidiary represents the Company's investment in Intresco Construction Joint Stock Company ("IC") which is a shareholding company established in accordance with the Business Registration Certificate No. 0310626100 issued by the Department of Planning and Investment of Ho Chi Minh City on 14 February 2011. IC's registered office is located at 20 Nguyen Binh Khiem Street, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam. IC's principal activities are to construct civil and industrial projects; and to invest and construct infrastructure of residential areas and construction-related services. As at 30 June 2016, the Company hold 85% equity share in IC.

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

## 12. LONG-TERM INVESTMENTS (continued)

### 12.2 Investments in associates

Name	Voting	Business	Status	30 Ju	30 June 2016	31 Dece	31 December 2015
	right	activities		% ownership	Amount	Amount % ownership	Amount
				%	VND	%	NND
Pham Gia Construction Limited Company	46.19	Real estate	Operating	46.19	46.19 150,968,925,000	46.19	150,968,925,000
Saigon Binh Duong Joint Stock Company	22.49	Real estate	Operating	22.49	67,480,013,645	22.49	67,480,013,645
Producing Joint Stock Company	36.36	Real estate	Operating	36.36	36.36 21,000,000,000	36.36	21,000,000,000
TOTAL					239,448,938,645		239,448,938,645
Provision for diminution in value of investments in associates					(2,933,200,071)		(2,903,562,552)
NET					236,515,738,574		236,545,376,093
						•	

### 12.3 Other long-term investments

		30 June 2016		31	31 December 2015	
	Amount	Amount Number of shares % ownership	% ownership	Amount	Amount Number of shares % ownership	% ownership
	VND		%	UND		%
Gia Dinh Development Investment Corporation Bac Trung Nam Housing Development Corporation Sainon Construction Development Icint Stock	34,000,000,000 5,466,500,000	2,125,000 54,665	5.31	34,000,000,000 5,466,500,000	2,125,000 54,665	5.31 10.93
Company Compan	5,000,000,000	20,000	7.03	5,000,000,000	20,000	7.03
Salgon Mangden Joint Stock Company	3,100,000,000	310,000	1.61	3,100,000,000	310,000	1.61
Vall Dien Fused Magnesium Friosphate Fertilizer Joint Stock Company	188,820,000	18,882	90.0	188,820,000	18,882	90.0
TOTAL	47,755,320,000			47,755,320,000		
Provision for diminution in value of other long-term investments	(8,925,000,000)			(8,925,000,000)		
Fax	38,830,320,000			38,830,320,000		

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### 13. BORROWING COSTS

		VND
	For the six-month period ended	For the six-month period ended
	30 June 2016	30 June 2015
Capitalized in real estate projects	21,984,598,919	6,058,555,915
Interest expense (Note 23)	3,063,043,601	7,849,478,718
TOTAL	25,047,642,520	13,908,034,633

### 14. SHORT-TERM TRADE PAYABLES

	VND
30 June 2016	31 December 2015
	39,429,581,149
303,109,372,312	
	13,720,326,389
24,981,111,460	25,709,254,760
ote 27) 49,417,408,704	50,087,678,068
391,228,218,865	89,517,259,217
	341,810,810,161 roject nent of Ho 303,109,372,312 g 13,720,326,389 24,981,111,460 49,417,408,704

### 15. ADVANCES FROM CUSTOMERS

Advances from customers are the amounts received from third parties on the sale of apartment units and land lots of the following projects:

		VND
	30 June 2016	31 December 2015
Short-term	113,241,166,976	55,597,495,811
Long Thoi project	74,384,220,926	21,967,541,264
Lot 6, 7 & 8 - 6B Project	17,371,737,473	17,401,348,000
Others	21,485,208,577	16,228,606,547
Long-term	143,210,918,479	151,089,678,479
6A Project	101,749,029,000	101,899,029,000
Binh Trung Dong Project – District 2	8,601,378,000	8,601,378,000
Lot 6, 7 & 8 - 6B Project	3,995,937,500	21,490,970,700
Others	28,864,573,979	19,098,300,779
TOTAL	256,452,085,455	206,687,174,290



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### 16. STATUTORY RECEIVABLES AND OBLIGATIONS

						VND
		31 December	Increase in	Decreas	e in	
		2015	the period	the pe	riod	30 June 2016
	Payable	27,050,828,940	458,475,397	(1,383,755,4	195)	26,125,548,842
	Value-added tax	24,709,601,321	-	(1,048,347,3		23,661,253,943
	Personal income tax	149,144,948	226,208,021	(182,652,6		192,700,276
	Other tax	2,192,082,671	232,267,376	(152,755,4	24)	2,271,594,623
	Receivable	1,648,172,375	-		-	1,648,172,375
	Corporate income tax	1,648,172,375	-		=	1,648,172,375
17.	SHORT-TERM ACCR	HED EVDENCES				
17.	SHORT-TERM ACCR	UED EXPENSES				
						VND
			3	0 June 2016	31	December 2015
	Interest expense		19,	446,956,504		11,478,151,569
	Construction expense			809,669,122		809,669,122
	Others		2	225,000,000		350,000,000
	TOTAL		20,	481,625,626	-	12,637,820,691
18.	OTHER SHORT-TERM	/ PAYABLES				
						VND
			3	0 June 2016	31	December 2015
	Land compensation for	Long Thai Project				
	payable to the Finance		Chi			
	Minh City	Dopartment of No C		972,666,909		126,972,666,909
	Land compensation for	Long Thoi - Nha Be	9			. = 0, 0 . = , 0 0 0, 0 0 0
	Project payable to resid	dents	6,4	418,555,000		6,418,555,000
	Deposits received			597,197,200		4,570,454,434
	Dividends payable		3,	153,300,924		3,153,300,924
	Maintenance fees colle					N. Carlotte and Carlotte
	apartment's manageme	ent committee		272,987,327		1,177,981,753
	Others		6,9	917,330,010		7,278,298,540
	TOTAL		149,	332,037,370	_1	149,571,257,560

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 19. LOANS

	31 December 2015	Drawdown	Repayment	Reclassification	VND 30 June 2016
Short-term Bank loans (Note 19.1) Loans from other organizations (Note 19.3) Loans from individuals (Note 19.4) Current portion of long-term loans	197,507,968,344 74,865,221,011 34,519,333,333 2,523,414,000 85,600,000,000	14,169,685,946 14,169,685,946	(20,087,131,203) (13,344,383,870) (4,519,333,333) (2,223,414,000)	11,900,000,000	203,490,523,087 75,690,523,087 30,000,000,000 300,000,000 97,500,000,000
Long-term Bank loans (Note 19.2)	<b>158,964,595,326</b> 158,964,595,326	<b>436,501,675,083</b> 436,501,675,083		(11,900,000,000)	<b>583,566,270,409</b> 583,566,270,409
TOTAL	356,472,563,670	450,671,361,029	(20,087,131,203)		787,056,793,496

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

19. LOANS (continued)

The Company used these loans to finance for its working capital requirements. Details of short-term bank loans are as follows: 19.1

Description of collateral	
Interest rate	% p.a.
Principal repayment term	
30 June 2016	NND
Lenders	

Lien Viet Post Joint Stock Commercial Bank

Land use rights and associate assets at No. 16 Nguyen Dinh Chieu Street, Da Kao Ward, District 1, Ho Chi Minh City; and land use right and associated assets of An Khang department, An Phu An Khanh Town, An Phu Ward, District 2, Ho Chi Minh City (Notes 10 and 11)
9.5 to 11
From 7 July 2016 to 16 June 2017
36,990,523,087
Loan Contract No. 270-14/HDTD-LPB-HCM dated 19 August 2014 and loan Contract No. 911-15/HDTD-LPB-HCM dated 25 September 2015

Vietnam Bank for Agriculture and Rural Development

From 7 July 2016 to	6 January 2017
38,700,000,000	
Loan Contract	No. 6220-LAV-201600690/HDTD dated 4 July 2016

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

19. LOANS (continued)

## 19.2 Details of long-term bank loans are as follows:

Description of collateral	
Interest rate	% p.a.
Purpose	
Principal repayment term	
30 June 2016	QNA
Lender	

## Ho Chi Minh City Development Joint Stock Commercial Bank

10.5 Land use right and associated assets at No. 11.5 106 Ly Chinh Thang street, Ward 8, District 3, Ho Chi Minh City; and land use right of 449,358.1 square meters at Long Thoi Ward,	Nha Be District, Ho Chi Minh City <i>(Note 8)</i>
10.5 to 11.5	10.5
To finance Terra Royai Project	To finance Long Thoi – Nha Be Project
From 24 February 2018 to 24 August 2019	From 17 September 2016 to 17 September 2017
506,317,423,816 From 24 February 2018 to 24 August 2019	127,248,846,593
Loan Contract No. 2235TT/15/HDTDTDH-DN/068 dated 19 August 2015 and Appendix dated 1 March 2016	Loan Contract No. 2236TT/15/HDTDTDH-DN/068 dated 19 August 2015 and Appendix dated 1 March 2016

## Vietnam Bank for Agriculture and Rural Development

Loan Contract No. 6220-LAV-	47,500,000,000	47,500,000,000 From 2 October	To finance	9.3	9.3 Land us
201600690/HDTD dated 04 July		2016 to 29 March	working capital		Street,
2016		2017			City; la

Long Ward, District 9, Ho Chi Minh City; and land use right of 25.727 square meters at Long Thoi Ward, Nha Be District, Ho Chi Minh City (Notes 8, 10 and 11)	
land use right of 25.727 square meters at	
Long Ward, District 9, Ho Chi Minh City; and	
use right of 115,793 square meters at Phuoc	
Dong Ward, District 2, Ho Chi Minh City; land	
No. 531 Nguyen Duy Trinh Street, Binh Trung	
City; land use right and associated assets at	
Street, Da Kao Ward, District 1, Ho Chi Minh	
Land use right at No. 20 Nguyen Binh Khiem	3

681,066,270,409		97,500,000,000	583, 566, 270, 409
TOTAL	In which:	Current portion	Long-term loan

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### LOANS (continued)

## 19.3 Details of loans from other organization are as follows:

Description of collateral	
Interest rate	% p.a.
Purpose	
Principal repayment term	
	NND
Lender	

## Gia Dinh Development Investment Corporation (Note 27)

9 Land use right of 35,948.4 square meters at Long Phuoc Ward, District 9, Ho Chi Minh City (Note 8)
To finance the land compensation for ong Thoi – Nha Be Project
20 December 2016 To
30,000,000,000
Loan contract No. 376/DTKDN/HDVV dated 20 June 2011, and appendix dated 21 December 2015

### 19.4 Loans from individuals

Loans from individuals represent unsecured short-term loans amounting to VND 300,000,000 obtained from one (1) individual for the purpose of financing the land compensation of Long Thoi - Nha Be residential project for a period twelve (12) months at the interest rates of 14% per annum.

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

20. OWNERS' EQUITY

20.1 Movements in owners' equity

Share	Share Investment and Transcing Shares development from	Undi	ibuted	NND
	reasury states development fund		earnings	Total
For the six-month period ended 30 June 2015				
690,866,880,000 974,114,436,600	(9,825,117,611) 57,548,003,887	387 (222,230,287,201)	7,201)	1,490,473,915,675
	τ ι	- 3,127,745,143 - (348,050,507)	5,143	3,127,745,143 (348,050,507)
690,866,880,000 974,114,436,600	(9,825,117,611) 57,548,003,887	387 (219,450,592,565)	2,565)	1,493,253,610,311
For the six-month period ended 30 June 2016				
690,866,880,000 974,114,436,600	(9,825,117,611) 57,548,003,887	387 (214,385,910,966)	(996')	1,498,318,291,910
(225,431,309,776)	r.	- 1,901,683,569 - 225,431,309,776	3,569	1,901,683,569
690,866,880,000 748,683,126,824	•	12,947,082,379	2,379	1,500,219,975,479
	(9,825,117,611) 57,548,003,887			

<sup>(\*)</sup> During the period, the Company offset the accumulated losses by using the share premium in accordance with Resolution of the Annual General Meeting No 06/NQ-DHDCD on 26 April 2016.

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### 20. OWNERS' EQUITY (continued)

### Capital transactions with owners and distribution of dividends and profits 20.2

			VND
		For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
	Contributed share capital	690,866,880,000	690,866,880,000
20.3	Shares		
		30 June 2016	31 December 2015
		Quantity	Quantity
	Authorized shares	69,086,688	69,086,688
	Issued shares		
	Issued and paid-up shares		
	Ordinary shares	69,086,688	69,086,688
	Treasury shares Ordinary shares	440,360	440,360
	Shares in circulation Ordinary shares	68,646,328	68,646,328
21.	REVENUE		

### 21.1 Revenue from sale of goods and rendering of services

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Net revenue	68,986,981,150	103,987,332,083
Of which:		
Sale of real estate properties	31,001,999,474	63,224,448,257
Revenue from construction contracts	31,012,834,792	33,594,846,147
Revenue from other services	6,972,146,884	7,168,037,679

### 21. REVENUE (continued)

### 21.2 Finance income

	For the six-month period ended 30 June 2016	VND For the six-month period ended 30 June 2015
Dividends received	382,766,000	528,323,000
Interest income	274,697,827	223,503,427
TOTAL	657,463,827	751,826,427

### 22. COST OF GOODS SOLD AND SERVICES RENDERED

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Cost of real estate properties	23,681,430,940	44,306,770,612
Cost of construction	29,432,081,450	32,554,536,498
Cost of services rendered	3,181,295,837	3,207,038,940
TOTAL	56,294,808,227	80,068,346,050

### 23. FINANCE EXPENSES

	For the six-month	VND For the six-month
	period ended	period ended
	30 June 2016	30 June 2015
Interest expense (Note 13)	3,063,043,601	7,849,478,718
Provision for diminution in value of investments	29,637,519	~
Others	5,962,296	
TOTAL	3,098,643,416	7,849,478,718

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### 24. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Selling expenses - Sale commission - Others	<b>217,877,094</b> 47,740,000 170,137,094	<b>1,386,636,151</b> 1,339,079,290 47,556,861
General and administrative expenses - Labour costs - External service fee - Depreciation (Note 9) - Others	8,234,667,672 3,280,400,500 2,006,707,518 661,553,874 2,286,005,780	6,855,958,800 2,335,050,800 1,230,307,217 707,208,444 2,583,392,339
TOTAL	8,452,544,766	8,242,594,951
OTHER INCOME AND EXPENSES		14/0
	For the six-month period ended 30 June 2016	VND For the six-month period ended 30 June 2015
Other income Penalty for late payment and cancellation of sale contracts Leasing income Others	1,167,829,902 109,012,101 833,829,914 224,987,887	1,157,903,223 143,617,000 830,153,637 184,132,586
Other expenses Loss from disposal of Tang Nhon Phu project Land rent fee Others	(1,021,337,082) - (832,774,362) (188,562,720)	(6,421,894,063) (5,166,580,810) (830,153,637) (425,159,616)
NET	146,492,820	(5,263,990,840)

### 26. CORPORATE INCOME TAX

The Company has the obligation to pay corporate income tax ("CIT") at the rate of 20% of taxable profits.

The tax returns filed by Company are subject to examination by the tax authorities. Because the application of tax laws and regulations to many types of transactions is susceptible to varying interpretations, the amounts reported in the interim separate financial statements could change at a later date upon final determination by the tax authorities.

### 26.1 Current tax

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The current tax payable is based on taxable profit for the period. The taxable profit of the Company for the period differs from the profit as reported in the interim separate income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted at the balance sheet date.

### 26. CORPORATE INCOME TAX (continued)

### 26.1 Current CIT (continued)

A reconciliation between the accounting profit before tax and estimated current is presented below:

		VND
	For the six-month period ended	For the six-month period ended
	30 June 2016	30 June 2015
Profit before tax	1,944,941,388	3,314,747,951
Adjustments:		
Non-deductible expenses	738,964,750	261,037,900
Dividends received	(382,766,000)	(528, 323, 000)
Provision for diminution in value of		
investments	29,637,519	4
Change in provision of severance allowance	(216,289,096)	(59,065,000)
Change in provision for doubtful debts	(204,000,000)	
Adjusted net profit before tax and loss		
carried forward	1,910,488,561	2,988,397,851
Tax loss carried forward	(1,910,488,561)	(2,988,397,851)
Estimated current taxable profit		-
Estimated current CIT expense	-	_
CIT overpaid at beginning of period	(1,648,172,375)	·*
CIT paid during the period Provisional CIT made (1% over invoiced	-	-
revenue)		-
CIT overpaid at end of period	(1,648,172,375)	

### 26.2 Deferred CIT

The following are the deferred tax assets recognized by the Company, and the movements thereon, during the current and previous period:

				VND
7-	Interim separate	balance sheet	Interim separate in	come statement
	30 June 2016	31 December 2015	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Internal unrealised profit Accrual for	178,275,356	178,275,356		(174,008,507)
severance pay	417,996,896	461,254,715	(43,257,819)	(12,994,301)
Deferred income tax assets	596,272,252	639,530,071		
Net deferred tax ex	cpense		(43,257,819)	(187,002,808)

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 26. CORPORATE INCOME TAX (continued)

### 26.3 Tax losses carried forward

The Company is eligible to carry tax losses forward to offset against taxable profits arising within five years subsequent to the year in which the loss was incurred. At 30 June 2016, the Company had accumulated tax losses of VND 317,587,478,533 (31 December 2015: VND 312,536,602,976 ) available for offset against future taxable profits. Details are as follows:

					VND
Originating year	Can be utilized up to	Tax loss amount	Utilized up to 30 June 2016	Forfeited	Unutilized at 30 June 2016
2011	2016	42,298,623,050	(14,261,898,233)	7. <u>2</u> .	28,036,724,817
2013	2018	2,599,260,225	-	_	2,599,260,225
2014	2019	286,951,493,491	_		286,951,493,491
TOTAL		331,849,376,766	(14,261,898,233)		317,587,478,533

Estimated tax losses above as per the Company's CIT declaration have not been audited by the local tax authorities as of the date of these interim separate financial statements.

No deferred income tax assets were recognised in respect of the accumulated tax losses because future taxable profit cannot be ascertained at this stage.

### 27. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties for the six-month period ended 30 June 2016 and 30 June 2015 were as follows:

				VND
Related party	Relationship	Transaction	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Intresco Construction Joint Stock Company	Subsidiary	Rendering of construction service Payment on behalf Commission	23,281,952,674 117,729,938	4,850,242,308 84,520,925 18,144,720
Gia Dinh Development Investment Corporation	Related party	Interest expense Loan payment	1,536,614,500 4,519,333,333	1,679,516,829
Long Binh Construction – Trading – Producing Joint Stock Company	Related party	Dividend	100,000,000	
Saigon Construction Development Joint Stock Company	Related party	Dividend	-	500,000,000
North-Middle-South Housing Development Joint Stock Company	Related party	Dividend	273,325,000	-
Van Dien Fused Magnesium Phosphate Fertilizer Joint Stock Company	Related party	Dividend	9,441,000	28,323,000

### 27. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties at the interim separate balance sheet date were as follows:

		Nature of		VND
Related parties	Relationship	transaction	30 June 2016	31 December 2015
Short-term trade i	eceivables			
North-Middle- South Housing Development Joint Stock Company	Related party	Rental income	157,803,000	157,803,000
Short-term advance	ce to suppliers			
Intresco Construction Joint Stock Company	Subsidiary	Advance for rendering of construction service	6,566,699,037	10,922,551,090
Future Architectures Design Joint	Major Shareholder	Rendering of design service		
Stock Company		SCIVICE	21,431,108,672	1,000,000,000
			27,997,807,709	11,922,551,090
Short-term other r	eceivables			
Sai Gon Binh Duong Joint stock Company	Associate	Interest income Advance Payment on behalf	1,592,901,607 200,000,000 205,000,000	1,592,901,607 200,000,000
Saigon Construction Development Joint Stock Company	Related party	Dividend	-	250,000,000
Intresco Construction Joint Stock Company	Subsidiary	Payment on behalf	-	50,000,000
			1,997,901,607	2,092,901,607
Short-term trade p	ayable			
Intresco Construction Joint Stock Company	Subsidiary	Rendering of construction service	(47,856,754,159)	(48,527,023,523)
Future Architectures Design Joint	Major Shareholder	Rendering of design service	(1,560,654,545)	(1,560,654,545)
Stock Company			(49,417,408,704)	(50,087,678,068)

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 27. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties at the interim separate balance sheet date were as follows (continued)

VND

Nature of

Related parties

Relationship transaction

30 June 2016 31 December 2015

Long-term loan

Gia Dinh

Related party

Loan

(30,000,000,000)

(34,519,333,333)

Development Investment

Corporation

Remuneration to members of the Board of Directors, Management and Board of supervisor:

VND

For the six-month period ended

For the six-month period ended

30 June 2016

30 June 2015

Salaries and bonus

888,008,000

568,373,000

### 28. CAPITAL COMMITMENT

At 30 June 2016, the Company had outstanding commitments of VND 266,577,827,459 (31 December 2015: VND 286,983,852,061) relating to the outstanding construction contracts of apartments building and development of infrastructure of the ongoing residential projects.

### 29. EVENTS AFTER THE BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the interim separate financial statements of the Company.

Pham Van Khanh

Preparer

Doan Huu Chi Chief Accountant Truong Minh Thuan General Director

26 August 2016