Separate financial statements

For the year ended 31 December 2020

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**GENERAL INFORMATION** 

### THE COMPANY

Investment and Trading of Real Estate Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No. 4103000250 issued by the Department of Planning and Investment of Ho Chi Minh City on 28 December 2000, as amended. The Company has emerged from the equitization of Investment and Trading of Real Estate Company, which was a wholly owned subsidiary of Saigon Real Estate Corporation.

The Company was listed on the Ho Chi Minh Stock Exchange with trading code ITC in accordance with the Decision No. 115/QD-SGDHCM issued by the Ho Chi Minh Stock Exchange on 24 September 2009.

The current principal activities of the Company are to invest and trade real estate properties and provide related services; provide real estate brokerage, and real estate trading centre and management.

The Company's registered office is located at No. 18 Nguyen Binh Khiem Street, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam.

### **BOARD OF DIRECTORS**

Members of the Board of Directors during the year and at the date of this report are:

Mr. Nguyen Manh Mr. Truong Minh Thuan	Chairman Chairman Vice Chairman	appointed on 11 June 2020 resigned on 11 June 2020 appointed on 11 June 2020
Mr Vo Huu Hai	Member	ed. i e :

Mr. Vo Huu Hai	Member
Ms. Dang Thi Ngoc Tuyen	Member
Mr. Tran Huu Khanh	Member
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Ms. Nguyen Kim Hau Member appointed on 30 June 2020

## **BOARD OF SUPERVISION**

Members of the Board of Supervision during the year and at the date of this report are:

Ms. Phan Thi Hong Lien	Head of the Board of Supervision
Mr. Le Quang Son	Member
Ms. Ho Thi Luu	Member

### MANAGEMENT

Members of the management during the year and at the date of this report are:

Mr. Truong Minh Thuan	General Director Deputy General Director cum Chief Accountant
Mr. Doan Huu Chi	Deputy General Director carri office Accountant

## LEGAL REPRESENTATIVE

The legal representative of the Company during the year and at the date of this report is Mr. Truong Minh Thuan.

### **AUDITORS**

The auditor of the Company is Ernst & Young Vietnam Limited

## REPORT OF MANAGEMENT

Management of Investment and Trading of Real Estate Joint Stock Company ("the Company") is pleased to present this report and the separate financial statements of the Company for the year ended 31 December 2020.

## MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE SEPARATE FINANCIAL STATEMENTS

Management is responsible for the separate financial statements of each financial year which give a true and fair view of the separate financial position of the Company and of the separate results of its operations and its separate cash flows for the year. In preparing those separate financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the separate financial statements; and
- prepare the separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the separate financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying separate financial statements.

## STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying separate financial statements give a true and fair view of the separate financial position of the Company as at 31 December 2020 and of the separate results of its operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the separate financial statements.

The Company has subsidiaries as disclosed in the separate financial statements. The Company prepared these separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular 155/2015/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Company has also prepared the consolidated financial statements of the Company and its subsidiaries for the year ended 31 December 2020 dated 29 March 2021.

Users of the separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Company and its subsidiaries.

For and on behalf of management:

Truong Minh Thuan General Director

29 March 2021

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ĐẦU TƯ-KINH DOANH



Ernst & Young Vietnam Limited 20th Floor, Bitexco Financial Tower 2 Hai Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam Tel: +84 28 3824 5252 Fax: +84 28 3824 5250 ev.com

Reference: 60792124/21894663

## INDEPENDENT AUDITORS' REPORT

## To: The Shareholders of Investment and Trading of Real Estate Joint Stock Company

We have audited the accompanying separate financial statements of Investment and Trading of Real Estate Joint Stock Company ("the Company") as prepared on 29 March 2021 and set out on pages 5 to 45, which comprise the separate balance sheet as at 31 December 2020, and the separate income statement and the separate cash flow statement for the year then ended and the notes thereto.

## Management's responsibility

The Company's management is responsible for the preparation and fair presentation of these separate financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of the separate financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of the separate financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## Opinion

In our opinion, the separate financial statements give a true and fair view, in all material respects, of the separate financial position of the Company as at 31 December 2020, and of the separate results of its operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of separate financial statements.

## **Ernst & Young Vietnam Limited**

Duong Le Anthony Deputy General Director

Audit Practicing Registration Certificate

No. 2223-2018-004-1

Ho Chi Minh City, Vietnam

29 March 2021

Ton Thien Bao Ngoc

Auditor

Audit Practicing Registration Certificate

No. 4177-2017-004-1

VND

Code					
	AS.	SETS	Notes	Ending balance	Beginning balance
100	Α.	CURRENT ASSETS		1,816,535,884,185	2,208,383,492,895
<b>110</b> 111	I.	Cash 1. Cash	4	<b>38,798,911,150</b> 38,798,911,150	<b>39,548,535,234</b> 39,548,535,234
130 131 132 136 137	<b>11.</b>	<ol> <li>Current accounts receivables</li> <li>Short-term trade receivables</li> <li>Short-term advances to suppliers</li> <li>Other short-term receivables</li> <li>Provision for doubtful short-term receivables</li> </ol>	5 6 7 5, 7	<b>421,310,798,001</b> 120,228,697,398 209,471,506,741 92,343,977,862 (733,384,000)	<b>425,589,902,031</b> 96,525,142,015 229,507,071,710 104,001,072,306 (4,443,384,000)
<b>140</b> 141 149	<i>III.</i>	<ul><li>Inventories</li><li>1. Inventories</li><li>2. Provision for obsolete inventories</li></ul>	8	<b>1,349,060,679,434</b> 1,362,718,111,687 (13,657,432,253)	<b>1,723,536,130,136</b> 1,738,953,082,389 (15,416,952,253)
<b>150</b> 151	IV.	Other current asset  1. Short-term prepaid expenses	9	<b>7,365,495,600</b> 7,365,495,600	<b>19,708,925,494</b> 19,708,925,494
200	В.	NON-CURRENT ASSETS		2,310,184,445,916	2,029,010,921,401
<b>210</b> 216	I.	Long-term receivables  1. Other long-term receivables	7	<b>15,620,247,809</b> 18,281,307,809	<b>20,620,247,809</b> 23,281,307,809
219		<ol> <li>Provision for doubtful long-term receivables</li> </ol>		(2,661,060,000)	(2,661,060,000)
220 221 222 223 227 228 229	II.	Fixed assets  1. Tangible fixed assets    Cost    Accumulated depreciation  2. Intangible fixed assets    Cost    Accumulated amortisation	10	253,045,810,027 10,037,255,207 32,248,179,751 (22,210,924,544) 243,008,554,820 243,008,554,820	48,689,436,969 11,116,358,719 32,213,089,751 (21,096,731,032) 37,573,078,250 37,573,078,250
230 231 232	<i>III.</i>	Investment properties 1. Cost 2. Accumulated depreciation	12	<b>1,607,136,966,157</b> 1,656,849,233,747 (49,712,267,590)	<b>41,805,396,359</b> 67,077,080,348 (25,271,683,989)
<b>240</b> 242	IV	<ul><li>Long-term asset in progress</li><li>1. Construction in progress</li></ul>	13	<b>3,003,528,294</b> 3,003,528,294	<b>1,473,732,870,589</b> 1,473,732,870,589
250 251 252 253 254	V.	<ol> <li>Investment in a on subsidiary</li> <li>Investment in associate</li> <li>Investment in other entities</li> <li>Provision for diminution in value</li> </ol>	14	<b>430,746,883,473</b> 376,960,000,000 21,000,000,000 58,916,500,000 (26,629,616,527)	376,960,000,000 21,000,000,000 59,105,320,000
255		of long-term investments 5. Held-to-maturity investment		500,000,000	
260 261 262		<ul><li>1. Other long-term assets</li><li>1. Long-term prepaid expenses</li><li>2. Deferred tax assets</li></ul>	29.3	<b>631,010,156</b> 257,659,800 373,350,356	144,116,214
270	T	OTAL ASSETS		4,126,720,330,101	4,237,394,414,296

SEPARATE BALANCE SHEET (continued) as at 31 December 2020

VND

		L.		VIVD
Code	RESOURCES	Notes	Ending balance	Beginning balance
300	C. LIABILITIES		2,353,498,593,667	2,576,257,176,137
<b>310</b> 311	<ul><li>I. Current liabilities</li><li>1. Short-term trade payables</li></ul>	16	<b>2,165,615,991,856</b> 104,974,899,044	<b>2,237,112,289,326</b> 132,355,044,313
312 313	Short-term advances from customers     Statutory obligations	17 18	589,141,262,437 63,901,771,859	966,647,452,757 26,107,090,715
314 315	<ul><li>4. Payables to employees</li><li>5. Short-term accrued expenses</li></ul>	19	221,194,252 339,044,315,188	- 124,319,815,170
318	Short-term unearned revenues	20	130,550,303 296,941,495,140	669,168,304 55,014,163,437
319 320 322	7. Other short-term payables 8. Short-term loans 9. Bonus and welfare fund	21	767,910,949,602 3,349,554,031	930,365,042,509 1,634,512,121
<b>330</b> 332	II. Non-current liabilities  1. Long-term advances from		187,882,601,811	339,144,886,811
336	customers 2. Long-term unearned revenues	17	149,015,465,569 5,462,272,538	160,266,641,569 5,462,272,538
337 338 342	3. Other long-term liabilities 4. Long-term loans 5. Long-term provisions	20 21	10,971,202,340 20,000,000,000 2,433,661,364	11,004,684,340 160,000,000,000 2,411,288,364
400	D. OWNERS' EQUITY		1,773,221,736,434	1,661,137,238,159
<b>410</b> 411 <i>411a</i> 412 415	<ul> <li>I. Capital</li> <li>1. Share capital</li> <li>- Shares with voting rights</li> <li>2. Share premium</li> <li>3. Treasury shares</li> </ul>	22.1	1,773,221,736,434 797,262,940,000 797,262,940,000 748,683,126,824 (9,825,117,611)	1,661,137,238,159 690,866,880,000 690,866,880,000 748,683,126,824 (9,825,117,611)
418	Investment and development fund     Undistributed earnings		72,518,803,000 164,581,984,221	67,026,454,546 164,385,894,400
421a 421b	up to prior year		48,995,813,181 115,586,171,040	50,607,763,395 113,778,131,005
440	TOTAL LIABILITIES AND OWNERS' EQUITY		4,126,720,330,101	4,237,394,414,296

Pham Van Khanh Preparer Doan Huu Chi Chief Accountant Trueng Winh Thuan
Trueng Winh Thuan
Trueng Winh Thuan

SEPARATE INCOME STATEMENT for the year ended 31 December 2020

VND

				VND
Code	ITEMS	Notes	Current year	Previous year
10	Net revenue from sale of goods and rendering of services	23.1	865,231,579,781	451,185,465,546
11	2. Cost of goods sold and services rendered	24, 28	(586,176,490,342)	(300,026,283,146)
20	3. Gross profit from sale of goods and rendering of services		279,055,089,439	151,159,182,400
21	4. Finance income	23.2	1,212,677,824	17,702,321,134
<b>22</b> 23	5. Finance expenses In which: Interest expenses	25	( <b>52,882,225,112</b> ) (40,165,486,880)	(11,486,911,693) (14,574,146,089)
25	6. Selling expenses	26, 28	(15,374,898,753)	(7,918,963,917)
26	7. General and administrative expenses	26, 28	(17,360,729,472)	(21,657,064,312)
30	8. Operating profit		194,649,913,926	127,798,563,612
31	9. Other income	27	15,194,152,531	13,329,260,817
32	10. Other expenses	27	(51,820,584,405)	(25,719,272,793)
40	11. Other loss	27	(36,626,431,874)	(12,390,011,976)
50	12. Accounting profit before tax		158,023,482,052	115,408,551,636
51	13. Current corporate income tax expense	29.1	(42,441,785,612)	(1,618,425,031)
52	14. Deferred tax income (expense)	29.3	4,474,600	(11,995,600)
60	15. Net profit after tax		115,586,171,040	113,778,131,005

Pham Van Khanh Preparer Doan Huu Chi Chief Accountant Truong Minh Thuan General Director

29 March 2021

SEPARATE CASH FLOW STATEMENT for the year ended 31 December 2020

VND

				VND
Code	ITEMS	Notes	Current year	Previous year
01 02 03 05 06	I. CASH FLOWS FROM OPERATING ACTIVITIES Accounting profit before tax Adjustments for: Depreciation and amortization Reversal of provisions Profits from investing activities Interest expenses	10, 12 25	158,023,482,052 25,554,777,113 7,222,381,232 (1,102,370,874) 40,165,486,880	115,408,551,636 3,812,162,664 (6,744,259,224) (17,702,321,134) 14,574,146,089
08 09 10 11 12 14 15 17	Operating income before changes in working capital Increase in receivables Decrease (increase) in inventories Increase in payables Decrease in prepaid expenses Interest paid Corporate income tax paid Other cash outflows from operating activities		229,863,756,403 (85,203,670,570) 95,859,731,504 43,267,960,481 12,229,886,308 (75,303,995,964) (7,837,947,646) (619,406,600)	109,348,280,031 (126,032,132,965) (272,540,405,879) 407,677,573,673 1,382,781,829 (104,862,849,984) (2,675,060,839)
20	Net cash flows from operating activities		212,256,313,916	12,298,185,866
23 25 26 27	II. CASH FLOWS FROM INVESTING ACTIVITIES Payments for purchase of bonds Payments for investments in other entity Proceeds from sale of investments in other entity Interest and dividends received		- 188,820,000 1,102,370,874	(500,000,000) (247,110,856,762) - 5,802,321,134
30	Net cash flows from (used in) investing activities		1,291,190,874	(241,808,535,628)
33 34 36 <b>40</b>	III. CASH FLOWS FROM FINANCING ACTIVITIES Drawdown of borrowings Repayment of borrowings Dividends paid  Net cash flows (used in) from financing activities	21 21 22.2	201,278,869,881 (387,510,546,105) (28,065,452,650) (214,297,128,874)	910,365,042,509 (650,240,186,144) (68,402,394,347) <b>191,722,462,018</b>

SEPARATE CASH FLOW STATEMENT (continued) for the year ended 31 December 2020

VND

Code	ITEMS	Notes	Current year	Previous year
50	Net decrease in cash	4	(749,624,084)	(37,787,887,744)
60	Cash at the beginning of the year		39,548,535,234	77,336,422,978
70	Cash at the end of year	4	38,798,911,150	39,548,535,234

Pham Van Khanh Preparer Doan Huu Chi Chief Accountant Trueng Minh Thuan General Director

29 March 2021

## 1. CORPORATE INFORMATION

Investment and Trading of Real Estate Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No. 4103000250 issued by the Department of Planning and Investment of Ho Chi Minh City on 28 December 2000, as amended. The Company has emerged from the equitization of Investment and Trading of Real Estate Company, which was a wholly owned subsidiary of Saigon Real Estate Corporation.

The Company was listed on the Ho Chi Minh Stock Exchange with trading code ITC in accordance with the Decision No. 115/QD-SGDHCM issued by the Ho Chi Minh Stock Exchange on 24 September 2009.

The current principal activities of the Company are to invest and trade real estate properties and provide related services; provide real estate brokerage, and real estate trading centre and management.

The Company's normal course of business cycle is 12 months.

The Company's registered office is located at No. 18, Nguyen Binh Khiem Street, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam.

The number of the Company's employees as at 31 December 2020 was 119 (31 December 2019: 122).

## 2. BASIS OF PREPARATION

## 2.1 Purpose of preparing the separate financial statements

The Company has subsidiaries as disclosed in Note 13.1. The Company prepared these separate financial statements to meet the prevailing requirements in relation to disclosure of information, Circular 155/2015/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Company has also prepared the consolidated financial statements of the Company and its subsidiary for the year ended 31 December 2020 dated 30 March 2021.

Users of the separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Company and its subsidiary.

## 2.2 Accounting standards and system

The separate financial statements of the Company, expressed in Vietnam dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- ▶ Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying separate financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the separate financial position and separate results of operations and separate cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

## 2. BASIS OF PREPARATION (continued)

## 2.3 Applied accounting documentation system

The Company's applied accounting documentation system is the Journal Voucher system.

## 2.4 Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 1 January and ends on 31 December.

## 2.5 Accounting currency

The separate financial statements are prepared in VND which is also the Company's accounting currency.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Cash

Cash comprise cash on hand, and cash in banks.

## 3.2 Inventories - inventory properties

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory property and is measured at the lower of cost and net realisable value.

## Cost includes:

- Freehold and leasehold rights for land;
- Amounts paid to contractors for construction; and
- Borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Net realisable value is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date and discounted for the time value of money if material, less costs to completion and the estimated costs of sale.

The cost of inventory property recognised in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

## Provision for obsolete inventories

An inventory provision is created for the estimated loss value of work-in-progress, and other inventories owned by the Company, based on appropriate evidence of impairment available at the separate balance sheet date.

Increases or decreases to the provision balance are recorded into the cost of goods sold account in the separate income statement.

## 3.3 Receivables

Receivables are presented in the separate financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the separate balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expense in the separate income statement.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the separate income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the separate income statement.

## 3.5 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of an intangible fixed asset comprises its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the separate income statement as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the separate income statement.

## Land use rights

Land use rights are recorded as an intangible fixed asset on the separate balance sheet as the Company obtained the land use right certificate according to Circular No. 45/2013/TT-BTC issued by the Ministry of Finance on 25 April 2013 guiding the management, use and depreciation of fixed assets. The costs of land use rights comprise all directly attributable costs of bringing the land to the condition available for its intended use and is not amortised given indefinite useful life.

## 3.6 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures13-25 yearsMachinery and equipment5-10 yearsMeans of transportation7-10 yearsOffice equipment3-5 years

The useful life of the fixed assets and depreciation and amortisation rates are reviewed periodically to ensure that the method and the period of the depreciation and amortisation are consistent with the expected pattern of economic benefits that will be derived from the use of fixed assets.

## 3.7 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation. Investment properties held for capital appreciation are not depreciated but subject to impairment review.

Subsequent expenditure relating to an investment property that has already been recognized is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Company.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 3.7 Investment properties (continued)

Depreciation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Land and buildings

25 - 50 years

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the separate income statement in the period of retirement or disposal in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

## 3.8 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalized as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset.

## 3.9 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the separate balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

## 3.10 Investment

Investment in subsidiaries

Investment in subsidiaries over which the Company has control are carried at cost. Distributions from accumulated net profits of the subsidiary arising subsequent to the date of acquisition are recognised in the separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Investments in associates

Investments in associates over which the Company has significant influence are accounted for under the cost method of accounting.

Distributions from the accumulated net profits of the associates arising subsequent to the date of acquisition by the Company are recognized as income in the separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Investments in other entities

Investments in other entities are stated at their acquisition costs.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 3.10 Investment (continued)

Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as finance expense in the separate income statement and deducted against the value of such investments.

Provision for diminution in value of investments

Provision of the investment is made when there are reliable evidences of the diminution in value of those investments at the balance sheet date.

Increases or decreases to the provision balance are recorded as finance expense in the separate income statement.

## 3.11 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

## 3.12 Accrual for severance pay

The severance pay to employee is accrued at the end of each reporting year for all employees who have been in service for more than 12 months up to the balance sheet date at the rate of one-half of the average monthly salary for each year of service up to 31 December 2008 in accordance with the Labour Code and related implementing guidance. The average monthly salary used in this calculation is revised at the end of each reporting year following the average monthly salary of the 6-month period up to the reporting date. Increases and decreases to the accrued amount other than actual payment to employee will be taken to the separate income statement.

This accrued severance pay is used to settle the termination allowance to be paid to employee upon termination of their labour contract following Article 48 of the Labour Code.

## 3.13 Treasury shares

Own equity instruments which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss upon purchase, sale, issue or cancellation of the Company's own equity instruments.

## 3.14 Appropriation of net profit

Net profit after tax is available for appropriation to shareholders after approval in the shareholders' meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Company maintains the following reserve funds which are appropriated from the Company's net profit as proposed by the Board of Directors and subject to approval by shareholders at the Annual General Meeting.

Investment and development fund

This fund is set aside for use in the Company's expansion of its operation or of in-depth investments.

Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the separate balance sheet.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 3.15 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Sale of completed property

A property is regarded as sold when the significant risks and returns have been transferred to the buyer, which is normally on unconditional exchange of contracts. For conditional exchanges, sales are recognized only when all the significant conditions are satisfied.

Construction contract revenue

Where the outcome of a construction contract can be estimated reliably, revenue and costs are recognised by reference to the amount of work completed and certified by customers at the separate balance sheet date. Variations in contract work, claims and incentive payments are included to the extent that they have been agreed with the customers.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that it is probable will be recoverable. Contract costs are recognised as expense in the year in which they are incurred.

Rental income

Rental income arising from operating leases is accounted for on a straight-line basis over the term of the lease.

Rendering of services

Revenue from rendering of services is recognised upon the completion of services rendered.

Interest

Income is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividends

Income is recognised when the Company's entitlement as an investor to receive the dividend is established.

## 3.16 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the separate balance sheet date.

Current income tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.



## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 3.16 Taxation (continued)

Current income tax (continued)

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to off-set current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

## Deferred tax

Deferred tax is provided using the liability method on temporary differences at the separate balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each separate balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each separate balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the separate balance sheet date.

Deferred tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to off-set current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity or when the Company intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

## 3.17 Segment information

The Company's principal activities are to invest and trade real estate properties and provide related services; provide real estate brokerage, and real estate trading centre and management. In addition, these activities are mainly taking place within Vietnam. Therefore, the Company's risks and returns are not impacted by the Company's business that the Company is operating or the locations where the Company is trading. As a result, the Company's management is of the view that there is only one segment for business and geography and therefore presentation of segmental information is not required.

## 3.18 Related parties

Parties are considered to be related parties of the group if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the group and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of their familiers.

## 4. CASH

	Ending balance	VND Beginning balance
Cash on hand Cash in banks TOTAL	392,087,717 38,406,823,433 38,798,911,150	1,099,500,978 38,449,034,256 39,548,535,234

## 5. SHORT TERM TRADE RECEIVABLES

		VND
	Ending balance	Beginning balance
Customers of Long Thoi Project (*)	59,730,631,277	60,746,594,527
Customers of Terra Royal Project	34,248,020,462	20,462,111,856
Customers of 6B Project	9,112,538,015	9,268,045,015
Nam Hai Construction Co., Ltd	7,319,414,000	-
Other customers	9,818,093,644	6,048,390,617
TOTAL	120,228,697,398	96,525,142,015
Provision for doubtful short-term receivables	(733,384,000)	(733,384,000)
NET .	119,495,313,398	95,791,758,015
In which:		
Other parties	112,254,051,855	92,423,910,972
Related parties (Note 30)	7,974,645,543	4,101,231,043

<sup>(\*)</sup> Receivables arising from land lots sale contract at Long Thoi - Nha Be project were pledged to obtain the loans from commercial bank (Note 21).

## 5. SHORT TERM TRADE RECEIVABLES (continued)

Details of trade receivables are as below:

Details of trade receivables are as below:		VND
	Ending balance	Beginning balance
Receivables from sale of land lots		
and apartments (*)	108,064,877,371	95,667,236,615
Receivables from rendering construction services	7,405,414,000	63,531,400
Receivables from rental activities	4,025,022,027	
Others	733,384,000	794,374,000
TOTAL	120,228,697,398	96,525,142,015

(\*) Receivables from sales of land lots and apartments mainly include (i) the remaining 5% - 10% pending for the completion of the legal procedure to hand over lands and apartments to the customers or (ii) the remaining amount of the contract price. Details by project are as follows:

	Ending balance	VND Beginning balance
The Stars Village, Long Thoi - Nha Be Project (i) Terra Royal Project (i) 6B Project (ii) 6B Project (i) Thinh Vuong Building (i) Phong Phu Project (i) An Khang Building (i)	59,730,631,277 34,248,020,462 8,850,238,015 262,300,000 1,742,753,000 1,687,660,000 1,543,274,617	60,746,594,527 20,462,111,856 8,944,645,015 318,400,000 1,742,753,000 1,778,700,000 1,674,032,217
TOTAL	108,064,877,371	95,667,236,615

## 6. SHORT-TERM ADVANCES TO SUPPLIERS

Short-term advances to suppliers represent non-interest bearing advances to sub-contractors related to the following real estate projects:

		VND
	Ending balance	Beginning balance
Advance to third parties  RGB (Macau) Limited  Interblock Asia Pacific Pty. Limited  Saigon Vien Dong Limited Company Hoang Trang Electric Co., Ltd.  Others  Advance to related parties (Note 30)	138,573,732,517 34,204,282,958 30,331,861,863 12,927,603,431 10,334,500,000 50,775,484,265 70,897,774,224	86,437,275,242 - 12,927,603,431 10,334,500,000 63,175,171,811 143,069,796,468
TOTAL	209,471,506,741	229,507,071,710

## 7. OTHER RECEIVABLES

		VND
	Ending balance	Beginning balance
Short-term	92,343,977,862	104,001,072,306
Related parties (Note 30)	67,134,115,063	68,948,004,977
Thai Duong Construction & Trading JSC	12,205,585,534	12,205,585,534
Provisional corporate income tax paid upon		
receiving deposits from customers for purchase		
of apartments	6,043,458,394	10,479,998,825
Advance to employees	239,669,000	111,669,000
Others	6,721,149,871	12,255,813,970
Long-term	18,281,307,809	23,281,307,809
Ngoc Phuc Trading and Construction Co., Ltd	14,027,346,202	19,027,346,202
Hoang Hai Joint Stock Company – Hoc Mon,		
Ba Diem Project	2,661,060,000	2,661,060,000
A related party (Note 30)	1,592,901,607	1,592,901,607
TOTAL	110,625,285,671	127,282,380,115
Provision for short-term doubtful debts	_	(3,710,000,000)
	(2,661,060,000)	(2,661,060,000)
Provision for long-term doubtful debts	(2,001,000,000)	
NET	107,964,225,671	120,911,320,115

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## 8. INVENTORIES

Inventories represent costs incurred for the following on-going real estate projects:

VND

Beginning balance	t Provision			1		I		1	1	(15,416,952,253)	(15,416,952,253)
Beginni	Cost	566,622,359,105	727,280,225,009	97,250,738,718	132,318,634,925	116,084,729,964	28,848,790,056	27,830,670,211	8,626,235,735	34,090,698,666	1,738,953,082,389
Ending balance	Provision	1	ľ	I	1		1		ı	(13,657,432,253)	(13,657,432,253)
Ending	Cost	531,098,095,248	323,582,504,483	180,869,797,209	132,318,634,925	116,116,548,146	28,848,790,056	27,882,648,800		22,001,092,820	1,362,718,111,687
		The Stars Village,	Loug IIIoi - Mia De Project (7)	Terra Flora project (")		Use Divisor This Disc District project (iii)	Edily Filace, Tila Dae District Project (**)  Dish Trung Dong - Thu Due District project	DIIII II IIII G DOI G - III a Dao District Project	Lot 3, 6, 7 & 6 - 05 project	Cua Lap project Other projects	TOTAL

- Land use rights of 50,400 square meters at The Stars Village, Long Thoi Nha Be project was pledged to obtain the loans from commercial banks (Note 21). (3)
- Land use right of Terra Royal project, Ly Chinh Thang Street, District 3 was pledged to obtain the loan from a commercial bank (Note 21). (i)
- Land use rights of 136,585, square meters at Long Phuoc, Thu Duc District project was pledged to obtain the loans from a commercial bank (Note 21). ()))

## SHORT-TERM PREPAID EXPENSES

This amount mainly represents the commission expenses of The Stars Village, Long Thoi - Nha Be project of VND 44,536,088, Terra Royal project of VND 6,962,548,735 and tools and supplies of VND 358,410,777.

Investment and Trading of Real Estate Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## TANGIBLE FIXED ASSETS

TANGIBLE FIXED ASSETS					
					QNA
	Buildings and structures	Machinery and equipment	Means of transportation	Office equipment	Total
٠					
Cost:					
Beginning balance	25,919,071,552	378,456,812 -	4,254,115,509	1,661,445,878 35,090,000	32,213,089,751 $35,090,000$
New purchase		070 074	A 254 445 500	1 606 535 878	32 248 179 751
Ending balance	25,919,071,552	3/8,400,812	4,234,113,303	0.00000	02,42,11,01,2
In which: Fully depreciated	4,280,813,180	378,456,812	4,254,115,509	1,296,282,242	10,209,667,743
Accumulated depreciation:					1000
Beginning balance	15,200,400,698 865,530,360	378,456,812 -	4,079,475,522 174,639,987	1,438,398,000 74,023,165	21,096,731,032 1,114,193,512
Depreciation for the year					77.700.000
Ending balance	16,065,931,058	378,456,812	4,254,115,509	1,512,421,165	22,210,924,544
Net carrying amount:					
	70 000 070		177 639 987	223 047 878	11 116 358 719
Beginning balance	10,718,670,654	'	50.50.5		
Ending balance	9,853,140,494	ı	1	184,114,713	10,037,255,207

## 11. INTANGIBLE FIXED ASSETS

This amount represents land use rights at No. 106 Ly Chinh Thang Street, District 3, Ho Chi Minh City; No. 16 Nguyen Dinh Chieu Street, Da Kao Ward, District 1, Ho Chi Minh City and No. 20 Nguyen Binh Khiem Street, Da Kao Ward, District 1, Ho Chi Minh City with carrying amount of VND 205,435,476,570; VND 26,471,477,820 and VND 11,101,600,430, respectively, were pledged to obtain the loans from commercial banks (*Note 21*).

## 12. INVESTMENT PROPERTIES

	VND Land and buildings (*)
Cost:  Beginning balance Transfer from construction in progress Ending balance	67,077,080,348 1,589,772,153,399 1,656,849,233,747
Accumulated depreciation:  Beginning balance Depreciation for the year  Ending balance	25,271,683,989 24,440,583,601 49,712,267,590
Net carrying amount:  Beginning balance  Ending balance	41,805,396,359 1,607,136,966,157

The fair value of the investment properties had not yet been formally assessed and determined as at 31 December 2020. However, given that these properties are currently leased out and income generating, it is management's assessment that these properties' market values are still higher than their carrying value at the separate balance sheet date.

(\*) Including in the land and buildings, land use rights and associated assets of An Khang ground, An Phu An Khanh Town, An Phu Ward, Thu Duc District, Ho Chi Minh City were pledged to obtain the loan from a commercial bank (Note 21).

Land use rights and associated assets of 482.4 square meters at No. 531 Nguyen Duy Trinh Street, Binh Trung Dong Ward, Thu Duc District, Ho Chi Minh City were pledged to obtain the loans from a commercial bank (Note 21).

Land use rights, future assets and the operation benefits arising from the commercial areas and La Vela Saigon Hotel of the Terra Royal Project, Ho Chi Minh City, were pledged to obtain the loans from a commercial bank (Note 21).

## 12. INVESTMENT PROPERTIES (continued)

## Revenue and expense relating to investment properties

		Current year	VND Previous year
	Rental income generating from leasing of investment properties ( <i>Note 23.1</i> ) Direct operating expenses of investment	20,097,673,199	9,536,395,223
	properties that generated rental income during the year	(24,440,583,601)	(3,465,075,090)
	NET	(4,342,910,402)	6,071,320,133
13.	CONSTRUCTION IN PROGRESS		
		Ending balance	VND Beginning balance
	Electronic gaming machines waiting for installation Terra Royal project	3,003,528,294	-
	Construction expenses Land use rights Interest expenses		786,572,895,346 522,268,186,277 164,891,788,966
	TOTAL	3,003,528,294	1,473,732,870,589
14.	LONG-TERM INVESTMENTS		
		E. W. balanca	VND
		Ending balance	Beginning balance
	Investment in subsidiaries (Note 14.1) Investment in associates (Note 14.2) Investment in other entities (Note 14.3) Bonds (*) Provision for diminution in	376,960,000,000 21,000,000,000 58,916,500,000 500,000,000	376,960,000,000 21,000,000,000 59,105,320,000 500,000,000 (13,915,342,295)
	long-term investments	<u>(26,629,616,527)</u> <b>430,746,883,473</b>	443,649,977,705
	TOTAL	400,140,000,470	110,010,011,100

<sup>(\*)</sup> This is the investment in 500 bonds issued by Vietnam Bank for Agriculture and Rural Development, which is matured on 24 September 2026 and earns interest at the rate of 8.1% per annum.

## 14. LONG-TERM INVESTMENTS (continued)

## 14.1 Investment in a subsidiary

				VND
Name	Ending b	palance	Beginning	balance
	Original amount	Provision	Original amount	Provision
Saigon Binh Duong Joint Stock	402.000.000.000	(2 445 534 306)	192,960,000,000	(4,990,342,295)
Company (i) Royal Service Restaurant Hotel Travel Joint Stock	192,960,000,000	(3,445,534,396)	192,900,000,000	(4,000,012,200)
Company <i>(ii)</i> Intresco Construction	150,000,000,000	(9,823,162,131)	150,000,000,000	-
Joint Stock Company <i>(iii)</i>	34,000,000,000		34,000,000,000	
TOTAL	376,960,000,000	(13,268,696,527)	376,960,000,000	(4,990,342,295)

- (i) This is an investment in Saigon Binh Duong Joint Stock Company ("SGBD") which is a shareholding company established under Enterprise Law of Vietnam in accordance with the Business Registration Certificate ("BRC") No. 3701647922 issued by Department of Planning and Investment of Binh Duong Province on 24 November 2009. SGBD's registered office is located at No. 175 Nguyen Chi Thanh, Tuong Binh Hiep Ward, Thu Dau Mot City, Binh Duong Province, Vietnam. SGBD's principal activity is to produce and trade construction materials, trade real estate properties, and other related services. As at 31 December 2020, the Company holds 64.32% ownership and voting rights in SGBD (31 December 2019: 64.32%).
- (ii) This is an investment in Royal Tourism Hotel and Restaurant Joint Stock Company ("Royal"), which is a shareholding company established under Enterprise Law of Vietnam in accordance with the Business Registration Certificate No. 0315419806 issued by Department of Planning and Investment of Ho Chi Minh City on 3 December 2018. Royal's registered office is located at 18 Nguyen Binh Khiem, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam. Royal's principal activity is to provide hotel and restaurant management services and to organize tours. As at 31 December 2020, the Company holds 75% ownership and voting rights in Royal (31 December 2019: 75%).
- (iii) This is an investment in Intresco Construction Joint Stock Company ("IC"), which is a shareholding company established under the Enterprise Law of Vietnam in accordance with the Business Registration Certificate No. 0310626100 issued by the Department of Planning and Investment of Ho Chi Minh City on 14 February 2011. IC's registered office is located at 20 Nguyen Binh Khiem, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam. IC's principal activities are to construct civil and industrial projects; and to invest and construct infrastructure of residential areas and construction-related services. As at 31 December 2020, the Company holds 85% ownership and voting rights in the IC (31 December 2019: 85%).

Investment and Trading of Real Estate Joint Stock Company

# 14. LONG-TERM INVESTMENTS (continued)

## 14.2 Investment in an associate

NND		% ownership	36.36
		Number of shares ownership	2,000,000
	Beginning balance	Carrying amount VND	21,000,000,000 2,000,000
	Beginnir	Provision VND	- 2
		Original amount VND	36.36 21,000,000,000
		% mership	36.36
		Carrying Number % amount of sharesownership VND	2,000,000
	Endina balance	Carrying amount VND	16,564,080,000
	Ending	Provision	4,435,920,000)
		Original amount VND	21,000,000,000 (4,435,920,000) 16,564,080,000 2,000,000
			Long Binh Construction - Trading - Producing Joint Stock Company

Investment and Trading of Real Estate Joint Stock Company

# 14. LONG-TERM INVESTMENTS (continued)

## 14.3 Other long-term investments

0										NND
		Ending	Endina balance				Beginn	Beginning balance		
1	Original	Provision	Carrying amount	Number % of shares ownership	% ership	Original amount	Provision	Carrying amount	Number % of shares ownership	% ownership
	NND	NND	NND			VND	VND	VND		
	34,000,000,000	34,000,000,000 (8,925,000,000) 25,075,	25,075,000,000	,000,000 2,125,000	5.61	34,000,000,000	5.61 34,000,000,000 (8,925,000,000) 25,075,000,000	25,075,000,000	2,125,000	5.31
	16,350,000,000	1	- 16,350,000,000	•	5.00	5.00 16,350,000,000	•	16,350,000,000	ı	5.00
	5,466,500,000	,	5,466,500,000	54,665	10.93	5,466,500,000	1	5,466,500,000	54,665	10.93
	3,100,000,000	ı	3,100,000,000	310,000	1.61	3,100,000,000	1	3,100,000,000	310,000	1.61
	ī	,	1	ı	ı,	188,820,000		188,820,000	18,882	0.06
10.0	58,916,500,000	58,916,500,000 (8,925,000,000) 49,991	49,991,500,000		*	59,105,320,000	59,105,320,000 (8,925,000,000)	50,180,320,000		

132,355,044,313

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## 15. BORROWING COSTS

16.

		VND
	Current year	Previous year
Capitalized in real estate projects Interest expense (Note 25)	44,228,059,709 40,165,486,880	87,233,532,466 14,574,146,089
TOTAL	84,393,546,589	101,807,678,555
SHORT-TERM TRADE PAYABLES		
		VND
	Ending balance	Beginning balance
Trade payables to related parties (Note 30)	76,331,958,945	110,082,858,813
Trade payables to other parties	28,642,940,099	22,272,185,500

## 17. ADVANCES FROM CUSTOMERS

**TOTAL** 

Advances from customers are the amounts received in advance in respect of the sale of apartment units and land lots of the following Company's projects:

104,974,899,044

		VND
	Ending balance	Beginning balance
Short-term Terra Royal Project The Stars Village, Long Thoi – Nha Be Project Terra Flora Project Lot 6, 7 & 8 - 6B Project Cua Lap Project Other projects	589,141,262,437 536,334,791,293 21,605,674,657 13,967,782,728 3,396,668,400 - 13,836,345,359	966,647,452,757 897,374,220,085 28,846,246,059 - 8,622,136,300 18,500,000,000 13,304,850,313
Long-term 6A Project Lot 6, 7 & 8 - 6B Project Terra Flora Project Binh Trung Dong - Thu Duc District Project Other projects	149,015,465,569 109,530,829,000 24,488,018,700 - 8,601,378,000 6,395,239,869	160,266,641,569 109,530,829,000 24,488,018,700 11,251,176,000 8,601,378,000 6,395,239,869
TOTAL	738,156,728,006	1,126,914,094,326
In which: Other parties Related parties (Note 30)	657,993,728,006 80,163,000,000	1,113,914,094,326 13,000,000,000

### **STATUTORY OBLIGATIONS** 18.

19.

20.

STATUTORY OBLIGATIONS						
	Beginning balance	Increase in year	Decrease in year	VND Ending balance		
Corporate income tax	7,005,276,843	42,441,785,612	(12,274,488,077)	37,172,574,378		
Value-added tax	17,019,637,895	14,940,714,957	(8,081,989,926)	23,878,362,926		
Personal income tax Other taxes	856,298,187 1,225,877,790	1,502,721,458 4,303,904,461	(1,339,648,968) (3,698,318,373)	1,019,370,677 1,831,463,878		
TOTAL 26,107,090,715 63,189,126,488		(25,394,445,344)	63,901,771,859			
SHORT-TERM ACCRUED EXPENSES  VND						
			Ending balance	Beginning balance		
Construction of Penalty for late Interest expenion Others	e payment		278,998,648,793 37,393,371,151 21,119,566,529 1,532,728,715	72,082,370,623 37,029,639,910 12,119,937,137 3,087,867,500		
TOTAL			339,044,315,188	124,319,815,170		
OTHER PAY	ABLES		4			
				VND		
			Ending balance	Beginning balance		
<b>Short-term</b> Deposits for b	ousiness cooperation	contracts (*)	<b>296,941,495,140</b> 225,408,800,000 26,145,415,000	<b>55,014,163,437</b> - 5,971,809,000		
Maintenance Collection on	fees of Terra Royal F	Project	19,324,800,000	-		
Borrowing	benan		9,800,000,000	1,922,416,683		
Other deposit	t		4,693,788,000	3,602,656,000		
Dividends payable			3,607,929,108 7,960,763,032	37,810,489,758 5,706,791,996		
Others			7,900,703,032	3,700,701,000		
Long-term			10,971,202,340	11,004,684,340		
Deposit recei	ved		10,971,202,340	11,004,684,340		
TOTAL			307,912,697,480	66,018,847,777		
In which:				57 000 101 001		
In which: Other parties Related parties (Note 30)			170,239,641,843 137,673,055,637			

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## 20. OTHER PAYABLES (continued)

- (\*) This amount represents deposits received for:
  - Business Cooperation Contract No. 189/HDKT/DTKDN dated 5 March 2020 with Saigon Binh Duong Joint Stock Company ("SGBD") of VND 98,188,300,000, accounting for 70% of its committed capital contribution to co-develop the Terra Flora Project. Upon the completion of the construction of this project, SGBD will complete its capital contribution commitment and receive 95 apartments with total area of 7,294.33 m2 of Terra Flora Project or receive the refund of its deposit with interest at the rate of 6.5% p.a.
  - Business Cooperation Contract dated 30 November 2019 with Charlione Vietnam Company Limited ("Charlieone") of VND 127,220,500,000 to co-develop and operate the electronic gaming area for foreigners in La Vela Saigon Hotel. Profit after tax from the operation this area will be distributed to the Company and Charlieone at the ratio of 25% and 75%, respectively, with the distribution to the Company not lower than USD 40,000 per month.

Investment and Trading of Real Estate Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## 21. LOANS

						QNA
	Beginning balance	Drawdown	Repayment	Net off	Reclassification	Ending balance
Short-term	930,365,042,509	201,278,869,881	(387,510,546,105)	(116,222,416,683)	140,000,000,000	767,910,949,602
Loans Ironi subsidiaries (Note 21.4)	264,000,000,000	94,000,000,000	(3,277,583,317)	(116,222,416,683)		238,500,000,000
Bank loans (Note 21.1)	376,015,042,509	99,778,869,881	(239,415,042,509)	ı	1.	236,378,869,881
Current portion of long-term loan (Note 21.2) Loan from an	235,000,000,000	ı	(142,017,920,279)	1	140,000,000,000	232,982,079,721
individual (Note 21.3 and Note 30)	55,350,000,000	7,500,000,000	(2,800,000,000)	1	1	60,050,000,000
Long-term	160,000,000,000	•	•	•	(140,000,000,000)	20,000,000,000
Bank loans	160,000,000,000	ì	1	1	(140,000,000,000)	20,000,000,000
TOTAL	1,090,365,042,509	201,278,869,881	(387,510,546,105)	(116,222,416,683)	1	787,910,949,602

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## 21. LOANS (continued)

# 21.1 Details of short-term bank loans are as follows:

Description of collateral	<ul> <li>Receivables arising from land lots sale contract</li> <li>at Long Thoi - Nha Be project (Note 5)</li> <li>Land use rights and associate assets at No. 106 Ly Chinh Thang Street,</li> </ul>
	•
Interest rate % p.a.	4.11
Purpose	<b>Commercial Bank</b> 31 March 2021 To finance Terra Royal project
Principal Ending balance repayment term VND	Commercial Ban 31 March 2021
Ending balance VND	'opment Joint Stock C 100,000,000,000
Lenders	Ho Chi Minh City Development Joint Stock Commercial Bank Loan Contract No.23752/19MN/HbTD dated 31 Jul 2019

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To finance real estate projects	and working	capital	requirements
From 18 November 2021	to 29 November	2021	
65,488,869,881			
Loan contract No.	U 1 U U 1 U 2 S S S S S S S S S S S S S S S S S S		

 Land use rights of 10,473 square meters at Long Phuoc, Thu Duc District, Ho Chi Minh City (Note 8)

10

District 3, Ho Chi Minh City (Note 11)

benefits arising from Terra Royal project

(Note 8 and 12)

Land use rights, associated assets and

Land and buildings, land use rights and associated assets at An Khang ground, An Phu An Khanh Town, Thu Duc District, Ho Chi Minh City (Note 12)

• Land use rights of 24,673 square meters at Long Thoi - Nhon Duc - Nha Be, Ho Chi Minh City (Note 8)



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## LOANS (continued) 21.

## Details of short-term bank loans are as follows: (continued) 21.1

Description of collateral		<ul> <li>Land use rights and associate assets at</li> </ul>	No. 16 Nguyen Dinh Chieu Street, Da Kao Ward, District 1, Ho Chi Minh City (Note 11)	Land use rights and associated assets of Block A and B. An Khang department, An Phu An Khanh	Town, An Phu Ward, Thu Duc District, Ho chi Minh City (Notes 12)
Interest rate	% p.a.	9.6		•	
Purpose		To finance real	estate projects and working	capital	
Principal repayment term		Commercial Bank	2021 to 10 Sentember 2021		
Principal Ending balance repayment term	NND	tock Commercial Ban			
Lenders		Lien Viet Post Joint Stock Commercial Bank	HDTD5002019292	dated 29 July 2019	

# Vietnam Bank for Agriculture and Rural Development

Loan Contract No.	20,000,000,000 26 October 2021	
6220-LAV-201900754		
dated 11 October		
2019		

 Land use rights and associate assets at District 1, Ho Chi Minh City (Note 11) No. 20 Nguyen Binh Khiem Street, Da Kao Ward,

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To finance Terra Royal project

 Land use rights and associated assets of 482,4 square meters at No. 531 Nguyen Duy Trinh Street, Binh Trung Dong Ward, Thu Duc District, Ho Chi Minh City (Note 12)

Land use rights of 126,112 square meters at Long Phuoc Ward, Thu Duc District,

Land use rights of 25,727 square meters at Long Thoi Ward, Nha Be District, Ho Chi Minh City (Notes 8) Ho Chi Minh City (Note 8)

TOTAL

236,378,869,881

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## 21. LOANS (continued)

# 21.2 Details of long-term bank loans are as follows:

Description of collateral	<ul> <li>Land use rights and associate assets at No. 20 Nguyen Binh Khiem Street, Da Kao Ward, District 1, Ho Chi Minh City (Note 11)</li> <li>Land use rights and associated assets of 482,4 square meters at No. 531 Nguyen Duy Trinh Street, Binh Trung Dong Ward, Thu Duc District, Ho Chi Minh City (Note 12)</li> <li>Land use rights of 126,112 square meters at Long Phuoc Ward, Thu Duc District, Ho Chi Minh City (Note 8)</li> <li>Land use rights of 25,727 square meters at Long Thoi Ward, Nha Be District, Ho Chi Minh City (Notes 8)</li> </ul>	
Interest rate % p.a.	10.5	
Purpose	To finance Terra Royal project	
Principal epayment term	fopment From 26 October 2021 to 26 October 2023	
Principal Ending balance repayment term VND	<i>ural and Rural Deve</i> 95,000,000,000	
Lenders	Vietnam Bank for Agricultural and Rural Development Loan Contract No. 6220- 95,000,000,000 LAV-201800866 dated 26 October 2018 to 26 Oc	

# Ho Chi Minh City Development Joint Stock Commercial Bank Loan Contract 88,100,000,000 30 March No.1555/19MN/HDTD 2021 Loan Contract 12 April 2021 No.04660/18MN/HDTD 69,882,079,721

To finance Terra Royal

project

Receivables arising from sale contract at Long	Thoi - Nhon Duc - Nha Be project (Note 5)	Land use rights, associated assets and benefits	arising from Terra Royal project (Note 8 and 12)	<ul> <li>Land use rights and associate assets at</li> </ul>	No. 106, Ly Chinh Thang Street,	District 3, Ho Chi Minh City (Note 11)	
•		•					
7							

Investment and Trading of Real Estate Joint Stock Company

21. LOANS (continued)

21.3 Details of loan from individuals are as follows:

	Description of collateral	Unsecured		Unsecured	
	Interest rate % p.a.	5.4		0	
	Purpose	To finance Terra Royal project	To invest in Dai Phu Loc Project Investment Company Limited		
	Principal repayment term	30 June 2021		30 June 2021	
	Ending balance VND	te 30) 32,500,000,000	11,200,000,000	16,350,000,000	60,050,000,000
Details of the same of the sam	Lenders	Ms. Le Thi Tram Anh (Note 30) Loan contract No.1080/ÐTKDN/HÐVV dated 10 October 2019	Loan contract dated 20 August 2018	Mr. Mai Hai Son Loan contract No. 03/HĐVV dated 27 June 2019	TOTAL

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## 21. LOANS (continued)

# 21.4 Details of loans from subsidiaries are as follows:

Description of collateral	Unsecured	Unsecured
Interest rate % p.a.	4	6.9 6.5 6.9
Purpose	To finance Terra Royal project	To finance Terra Royal project
Principal repayment term	ock Company (Note 30) 16 May 2021	30) 18 August 2021 30 June 2021 22 September 2021
Ending balance VND	Royal Service Restaurant Hotel Travel Joint Stock Company (Note 30) Loan Contract No. 144,500,000,000 16 May 2021 01/HDVV-02/05/2019	Saigon Binh Duong Joint Stock Company (Note         Loan Contract No.       40,000,000,000         16/2020/HDVV       39,500,000,000         14,500,000,000       14,500,000,000
Lenders	Royal Service Restaur Loan Contract No. 01/HDVV-02/05/2019	Saigon Binh Duong Jo Loan Contract No. 16/2020/HDVV TOTAL

Investment and Trading of Real Estate Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## 22. OWNERS' EQUITY

## 22.1 Movements in owners' equity

- 4,085,915,224 4,085,915,224
8,683,126,824 (9,825,117,611) 8,683,126,824 (9,825,117,611)
(9,825,117,611)
- 5,492,348,454
1 1
748,683,126,824 (9,825,117,611) 72,518,803,000

## 22. OWNERS' EQUITY (continued)

## 22.1 Movements in owners' equity (continued)

(\*) In accordance with the Annual General Meeting Resolution No. 01/NQ-ĐHĐCĐ dated 25 April 2019 and the Board of Director's Resolution No. 06/QĐ-HĐQT dated 9 March 2020, the Company issued 3,432,115 shares to pay the second part of dividend of 2018 to its existing shareholders. In accordance with the Board of Director's Resolution No. 15/QĐ-HĐQT dated 16 October 2020, the Company issued 7,207,844 shares to pay the first part of dividend of 2019 to its existing shareholders.

Accordingly, the Company's registered share capital was increased from VND 690,866,880,000 to VND 797,262,940,000, as approved in the 13<sup>th</sup> amended ERC issued by the Department of Planning and Investment of Ho Chi Minh City on 28 April 2020.

## 22.2 Capital transactions with owners and distribution of dividends

		VND
	Current year	Previous year
Contributed share capital Share issuance	690,866,880,000 106,396,060,000	690,866,880,000
Ending balance	797,262,940,000	690,866,880,000
Dividends declared Dividend paid	106,396,060,000 28,065,452,650	34,323,164,000 68,402,394,347

## 22.3 Shares

	Ending balance		Beginni	ng balance
	Quantity	Amount	Quantity	Amount
		VND		VND
Authorized shares	79,726,629	797,262,940,000	69,086,688	690,866,880,000
Issued shares Issued and paid-up sha Ordinary shares	ares 79,726,294	797,262,940,000	69,086,688	690,866,880,000
Treasury shares Ordinary shares	440,360	9,825,117,611	440,360	9,825,117,611
Shares in circulation Ordinary shares	79,285,934	787,437,822,389	68,646,328	681,041,762,389

The par value of each outstanding share is VND 10,000. The holders of the ordinary shares are entitled to receive dividends as and when declared by the Company. Each ordinary share carries one vote per share without restriction.

## 23. NET REVENUE

## 23.1 Net revenue from sale of goods and rendering of services

	2	VND
	Current year	Previous year
Sale of real estate properties Revenue from construction contracts Revenue from rental services (Note 11) Revenue from other services	729,344,642,677 108,562,653,243 20,097,673,199 7,226,610,662	361,387,719,269 75,590,365,291 9,536,395,223 4,670,985,763
TOTAL	865,231,579,781	451,185,465,546
TOTAL		
23.2 Finance income		VND
	Current year	Previous year
Interest income Dividends received Profit on disposal of stock Foreign exchange gain	702,370,874 400,000,000 109,350,000 956,950	5,802,321,134 11,900,000,000
TOTAL	1,212,677,824	17,702,321,134
24. COST OF GOODS SOLD AND SERVICES REN	DERED	VND
	Current year	Previous year
Cost of real estate properties Cost of construction services Cost of rental services (Note 11) Cost of other services rendered	452,034,993,295 103,466,107,632 24,774,843,418 5,900,545,997	222,538,961,266 71,465,193,501 3,465,075,090 2,557,053,289
TOTAL	586,176,490,342	300,026,283,146
25. FINANCE EXPENSES		
		VND
	Current year	Previous year
Interest expense Provision (reversal of provision) for diminution	40,165,486,880	14,574,146,089
in value of investments  Others	12,714,274,232 2,464,000	(3,087,234,396)
TOTAL	52,882,225,112	11,486,911,693

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## 26. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

TOTAL	618,912,118,567	329,419,550,187
Project development costs External service fee Depreciation (Notes 10 and 12) Sales commission Labour costs Provision for doubtful debt Others	452,034,993,295 108,357,824,394 25,554,777,113 15,374,898,753 10,469,828,753 (3,710,000,000) 10,829,796,259	222,538,961,266 76,244,510,775 3,812,162,664 7,875,363,917 9,202,788,000 982,620,000 8,763,143,565
	Current year	VND Previous year
PRODUCTION AND OPERATING COSTS		
OTHER LOSS	(36,626,431,874)	(12,390,011,976)
Expenses of electricity and water  Expenses of other projects written-off  Others	(38,532,693)	(3,412,956,790)
Other expenses Interest on late tax payment Expenses of electricity and water	(51,820,584,405) (39,258,036,620) (12,524,015,092)	(25,719,272,793) (17,002,594,044) (5,303,721,959)
Proceeds from electricity and water Penalty for contract violation Proceeds from other payable written-off	13,032,919,681 2,161,232,850	5,334,864,589 3,422,840,727 4,571,555,501
Other income	15,194,152,531	13,329,260,817
	Current year	VND Previous year
OTHER INCOME AND EXPENSES		
TOTAL	32,735,628,225	29,576,028,229
Provision (reversal of provision) for doubtful debt Others	(3,710,000,000) 4,594,990,445	982,620,000 5,563,259,590
General and administrative expenses Labour costs External service fee Depreciation (Note 10)	<b>17,360,729,472</b> 10,469,828,753 4,891,716,762 1,114,193,512	<b>21,657,064,312</b> 9,202,788,000 4,779,317,274 1,129,079,448
Selling expenses Sale commission Others	<b>15,374,898,753</b> 15,374,898,753 -	<b>7,918,963,917</b> 7,875,363,917 43,600,000
	Current year	Previous year
		VND

## 29. CORPORATE INCOME TAX

The Company has the obligation to pay corporate income tax ("CIT") at the rate of 20% of taxable profits.

The tax returns filed by Company are subject to examination by the tax authorities. Because the application of tax laws and regulations to many types of transactions is susceptible to varying interpretations, the amounts reported in the separate financial statements could change at a later date upon final determination by the tax authorities.

## 29.1 CIT expense

	Current year	VND Previous year
Current tax expense	40,934,606,803	1,618,425,031
Adjustment for under accrual of tax from prior year Deferred tax (income) expense	1,507,178,809 (4,474,600)	11,995,600
TOTAL	42,437,311,012	1,630,420,631

Reconciliation between CIT expense and the accounting profit multiplied by CIT rate is presented below:

	Current year	VND Previous year
Accounting profit before tax	158,023,482,052	115,408,551,636
At CIT rate applied for the Company	31,604,696,410	23,081,710,327
Adjustments to increase:  Non-deductible expenses  Adjustment for under accrual of tax from	9,225,374,358	3,967,144,513
prior years Tax penalty	1,507,178,809 180,061,435	-
Adjustments to decrease: Utilization of tax losses carried forward Dividends received	(80,000,000)	(23,038,434,209) (2,380,000,000)
CIT expense	42,437,311,012	1,630,420,631

## 29.2 Current tax

The current tax payable is based on taxable profit for the year. The taxable profit of the Company for the year differs from the profit as reported in the separate income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted at the balance sheet date.

## 29. CORPORATE INCOME TAX (continued)

## 29.3 Deferred CIT

The following are the deferred tax assets recognized by the Company, and the movements thereon, during the current and previous years:

				VND
	Separate ba	lance sheet	Separate incon	ne statement
	Ending balance	Beginning balance	Current year	Previous year
Accrual for severance pay Internal unrealised profit	195,075,000 178,275,356	190,600,400 178,275,356	4,474,600	(11,995,600)
Deferred income tax assets	373,350,356	368,875,756		
Deferred tax (income) exp	ense	,	4,474,600	(11,995,600)

## 30. TRANSACTIONS WITH RELATED PARTIES

Significant transactions between the Company with related parties during the current and previous years were as follows:

Related party	Relationship	Transaction	Current year	VND Previous year
Intresco Construction Joint Stock Company	Subsidiary	Construction services rendered Dividend payment Payment on behalf Rental income Dividend	179,828,365,983 11,900,000,000 559,622,661 109,090,908	390,386,026,685 - 1,134,309,532 109,090,908 11,900,000,000
Member of Board of Directors	General Director	Advance	2,200,000,000	13,000,000,000
Sai Gon Binh Duong Joint Stock Company	Subsidiary	Deposit for project Loan drawdown Loan repayment Interest expenses Capital contributed Borrowings	98,188,300,000 94,000,000,000 17,135,672,760 4,641,969,516	117,000,000,000 21,000,000,000 4,851,109,589 103,683,273,445 22,922,416,683
Royal Service Restaurant hotel travel Joint Stock Company	Subsidiary	Rental revenue Payment on behalf Rental expenses Interest expenses Electricity, water expense	10,884,922,270 9,817,276,806 8,100,000,000 5,814,630,138 3,456,560,068	3,576,219,178
		Management fee Loan repayment Parking revenue Deposit receipt Loan drawdown	3,359,955,637 2,500,000,000 581,856,980 -	3,000,000,000 7,000,000,000 150,000,000,000
Ms. Le Thi Tram Anh	Related party	Advance for purchasing	48,978,000,000	9,000,000,000
		apartments Loans Loan repayment Interest expenses	7,500,000,000 2,800,000,000 2,266,476,162	30,000,000,000 5,000,000,000 1,106,358,904
Mr. Truong Minh Dat	Related party	Advance for purchasing apartments	18,185,000,000	-
Future Architectural Design Joint Stock Company Limited	Significant shareholder		-	7,689,405,379
Long Binh Construction Trading and Production Joint	9	Return of project's capital contribution	4,000,000,000	-
Stock Company		Dividend received	400,000,000	-

## 30. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties at the balance sheet date were as follows:

	Amounts due to and due nom related parties at the balance sheet date were as follows.						
Related parties	Relationship	Nature of transaction	Ending balance	VND Beginning balance			
Short-term trade rec	eivable						
Ms. Le Thi Tram Anh	Related party	Purchase land lots	4,101,231,043	4,101,231,043			
Royal Service Restaurant hotel travel Joint Stock Company	Subsidiary	Rental services	3,873,414,500				
		i	7,974,645,543	4,101,231,043			
Short-term advances	s to suppliers	5					
Intresco	Subsidiary	Advance for construction					
Construction Joint Stock Company	Cinnificant	services	39,635,606,090	107,807,628,334			
Future Architectural Design Joint Stock Company Limited	Significant shareholder	Design service fee	20,262,168,134	20,262,168,134			
Long Binh Construction -							
Trading - Producing Joint Stock Company	Associate		11,000,000,000	15,000,000,000			
		=	70,897,774,224	143,069,796,468			
Other receivables							
Member of Board of Directors	General Director	Advance	59,050,000,000	56,850,000,000			
Royal Service Restaurant hotel travel Joint Stock Company	Subsidiary	Payment on behalf	7,941,115,063	-			
Sai Gon Binh Duong Joint Stock Company	Subsidiary	Interest income	1,592,901,607	1,592,901,607			
	·	Interest income  Payment on behalf Dividend income	1,592,901,607 143,000,000	1,592,901,607 198,004,977 11,900,000,000			
Joint Stock Company Intresco Construction Joint	·	Payment on behalf		198,004,977			
Joint Stock Company Intresco Construction Joint Stock Company	Subsidiary	Payment on behalf	143,000,000	198,004,977 11,900,000,000			
Joint Stock Company Intresco Construction Joint Stock Company  Short-term trade paintresco Construction Joint	Subsidiary	Payment on behalf Dividend income  Rendering of construction	143,000,000 - 68,727,016,670	198,004,977 11,900,000,000 <b>70,540,906,584</b>			
Joint Stock Company Intresco Construction Joint Stock Company  Short-term trade pa	Subsidiary Subsidiary	Payment on behalf Dividend income  Rendering of construction service Design	143,000,000	198,004,977 11,900,000,000			

## 30. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties at the balance sheet date were as follows:

				VND
Related parties	Relationship	Nature of transaction	Ending balance	Beginning balance
Short-term advance from	customer			
Ms. Le Thi Tram Anh	Related party	Purchase apartments	61,978,000,000	13,000,000,000
Mr. Truong Minh Dat	Related party	Purchase apartments	18,185,000,000	
		=	80,163,000,000	13,000,000,000
Other payables				
Sai Gon Binh Duong Joint Stock Company	Subsidiary	Deposit for business cooperation contract	98,188,300,000	-
		Collection on behalf	19,324,800,000	-
		Borrowing	9,800,000,000	1,922,416,683
Royal Service Restaurant	Subsidiary	Deposit	7,000,000,000	7,000,000,000
hotel travel Joint Stock Company		Management fee	3,359,955,637	
			137,673,055,637	8,922,416,683
Loans				
Royal Service Restaurant hotel travel Joint Stock Company	Subsidiary	Loan	144,500,000,000	147,000,000,000
Sai Gon Binh Duong Joint Stock Company	Subsidiary	Loan	94,000,000,000	117,000,000,000
Ms. Le Thi Tram Anh	Related party	Loan	43,700,000,000	39,000,000,000
			282,200,000,000	303,000,000,000
Short-term accrued exp	enses			
Royal Service Restaurant hotel travel Joint Stock Company		Interest expense	9,390,849,316	3,576,219,178
Sai Gon Binh Duong Join Stock Company	t Subsidiary	/ Interest expense	3,291,523,028	4,851,109,589
Ms. Le Thi Tram Anh	Related party	/ Interest expense	1,063,822,670	1,316,416,438
			13,746,195,014	9,743,745,205

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2020 and for the year then ended

## 30. TRANSACTIONS WITH RELATED PARTIES (continued)

Remuneration to members of the Board of Directors and the General Director are as follows:

		VND
	Current year	Previous year
Mr. Truong Minh Thuan	1,154,342,000	1,225,025,000
Mr. Nguyen Manh	192,000,000	144,000,000
Saigon Real estate Corporation	290,078,291	-
Ms. Dang Thi Ngoc Tuyen	144,000,000	144,000,000
Mr. Tran Huu Khanh	144,000,000	144,000,000
Ms. Nguyen Kim Hau	72,000,000	
TOTAL	1,996,420,291	1,657,025,000

## 31. CAPITAL COMMITMENT

At 31 December 2020, the Company had outstanding commitments of VND 487,683,119,447 (31 December 2019: VND 567,331,495,293) relating to the development of ongoing residential projects.

## 32. EVENTS AFTER THE BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the separate balance sheet date that requires adjustments or disclosures to be made in the separate financial statements of the Company.

Pham Van Khanh Preparer Doan Huu Chi Chief Accountant

Truong Minh Thuan
ant General Director

29 March 2021

